## **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

# **FORM 10-Q**

	Quarterly I	For The Quarterly Period Ended June 30, 201 OR		
		Report Pursuant to Section 13 or 15(d) of the Secu the transition period from to Commission File Number 001-14039	rities Exchange Act of 1934	
	Ca	Ilon Petroleum Com (Exact Name of Registrant as Specified in Its Cha	ı v	
	<b>Delaw</b> (State or Other J Incorporation or	urisdiction of	<b>64-0844345</b> (IRS Employer Identification No.)	
	200 North C Natchez, M		<b>39120</b> (Zip Code)	
		601-442-1601 (Registrant's Telephone Number, Including Area Code)		
	(Former N	Not Applicable  Name, Former Address and Former Fiscal Year, If Changed Since	ce Last Report)	
Exchange Act of 1934	during the p	ristrant (1) has filed all reports required to be filed receding 12 months (or for such shorter period that such filing requirements for the past 90 days.		
Interactive Data File re	quired to be su	e registrant has submitted electronically and posted abmitted and posted pursuant to Rule 405 of Regulati shorter period that the registrant was required to	on S-T (232.405 of this chapter) d	
	e the definition	registrant is a large accelerated filer, an accelerated sof "large accelerated filer," "accelerated filer," and		
Large accelerated file	r 🗆		Accelerated filer	$\boxtimes$
Non-accelerated filer		(Do not check if smaller reporting company)	Smaller reporting company	
Indicate by check mar  ☐ No ☒	k whether the	registrant is a shell company (as defined in Rule	12b-2 of the Exchange Act).	Yes
The Registrant had 13	1,136,233 shar	es of common stock outstanding as of August 1, 201	6.	

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#### **DEFINITIONS**

All defined terms under Rule 4-10(a) of Regulation S-X shall have their prescribed meanings when used in this report. As used in this document:

- ARO: asset retirement obligation.
- **Bbl** or **Bbls**: barrel or barrels of oil or natural gas liquids.
- **BOE**: barrel of oil equivalent, determined by using the ratio of one Bbl of oil or NGLs to six Mcf of gas. The ratio of one barrel of oil or NGL to six Mcf of natural gas is commonly used in the industry and represents the approximate energy equivalence of oil or NGLs to natural gas, and does not represent the economic equivalency of oil and NGLs to natural gas. The sales price of a barrel of oil or NGLs is considerably higher than the sales price of six Mcf of natural gas.
- BBtu: billion Btu.
- BOE/d: BOE per day.
- **Btu:** a British thermal unit, which is a measure of the amount of energy required to raise the temperature of one pound of water one degree Fahrenheit.
- **GAAP**: Generally Accepted Accounting Principles in the United States.
- **Henry Hub**: A natural gas pipeline delivery point that serves as the benchmark natural gas price underlying NYMEX natural gas futures contracts.
- LIBOR: London Interbank Offered Rate.
- LOE: lease operating expense.
- MBbls: thousand barrels of oil.
- MBOE: thousand BOE.
- Mcf: thousand cubic feet of natural gas.
- MMBtu: million Btu.
- MMcf: million cubic feet of natural gas.
- **NGL or NGLs**: natural gas liquids, such as ethane, propane, butanes and natural gasoline that are extracted from natural gas production streams.
- **NYMEX**: New York Mercantile Exchange.
- Oil: includes crude oil and condensate.
- SEC: United States Securities and Exchange Commission.
- WTI: West Texas Intermediate grade crude oil, used as a pricing benchmark for sales contracts and NYMEX oil futures contracts.

With respect to information relating to our working interest in wells or acreage, "net" oil and gas wells or acreage is determined by multiplying gross wells or acreage by our working interest therein. Unless otherwise specified, all references to wells and acres are gross.

## Part I. Financial Information Item I. Financial Statements

## Callon Petroleum Company Consolidated Balance Sheets (in thousands, except par and per share values and share data)

		June 30, 2016		December 31, 2015	
ASSETS		Unaudited			
Current assets:					
Cash and cash equivalents	\$	207	\$	1,224	
Accounts receivable		44,460		39,624	
Fair value of derivatives		5,537		19,943	
Other current assets		1,766		1,461	
Total current assets		51,970		62,252	
Oil and natural gas properties, full cost accounting method:					
Evaluated properties		2,530,978		2,335,223	
Less accumulated depreciation, depletion, amortization and impairment		(1,883,806)		(1,756,018)	
Net oil and natural gas properties		647,172		579,205	
Unevaluated properties		379,605		132,181	
Total oil and natural gas properties		1,026,777		711,386	
Other property and equipment, net		9,971		7,700	
Restricted investments		3,323		3,309	
Deferred financing costs		3,076		3,642	
Fair value of derivatives		60		_	
Other assets, net		413		305	
Total assets	\$	1,095,590	\$	788,594	
LIABILITIES AND STOCKHOLDERS' EQUITY				·	
Current liabilities:					
Accounts payable and accrued liabilities	\$	71,960	\$	70,970	
Accrued interest		6,258		5,989	
Cash-settleable restricted stock unit awards		5,168		10,128	
Asset retirement obligations		3,933		790	
Fair value of derivatives		7,491	_		
Total current liabilities		94,810		87,877	
Senior secured revolving credit facility		40,000		40,000	
Secured second lien term loan, net of unamortized deferred financing costs		289,559		288,565	
Asset retirement obligations		2,164		4,317	
Cash-settleable restricted stock unit awards		4,141		4,877	
Fair value of derivatives		6,313		_	
Other long-term liabilities		286		200	
Total liabilities		437,273		425,836	
Stockholders' equity:					
Preferred stock, series A cumulative, \$0.01 par value and \$50.00 liquidation preference,					
2,500,000 shares authorized: 1,458,948 and 1,578,948 shares outstanding, respectively		15		16	
Common stock, \$0.01 par value, 300,000,000 and 150,000,000 shares authorized, respectively;					
131,090,644 and 80,087,148 shares outstanding, respectively		1,311		801	
Capital in excess of par value		1,112,873		702,970	
Accumulated deficit		(455,882)		(341,029)	
Total stockholders' equity		658,317		362,758	
Total liabilities and stockholders' equity	\$	1,095,590	\$	788,594	
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The accompanying notes are an integral part of these consolidated financial statements.

## Callon Petroleum Company Consolidated Statements of Operations (Unaudited; in thousands, except per share data)

	T	Three Months Ended June 30,		Six Months Ended June 30,		
		2016		2015	2016	2015
Operating revenues:						
Oil sales	\$	40,555	\$	36,093 \$	67,998	\$ 64,002
Natural gas sales		4,590		3,149	7,845	5,631
Total operating revenues		45,145		39,242	75,843	69,633
Operating expenses:						
Lease operating expenses		7,311		6,575	14,268	13,534
Production taxes		2,455		2,952	4,675	5,217
Depreciation, depletion and amortization		16,293		17,587	32,015	35,691
General and administrative		6,302		5,763	11,864	17,865
Accretion expense		395		134	575	343
Write-down of oil and natural gas properties		61,012		_	95,788	_
Rig termination fee		_		_	_	3,641
Acquisition expense		1,906		_	1,954	_
Total operating expenses		95,674		33,011	161,139	76,291
Income (loss) from operations		(50,529)		6,231	(85,296)	(6,658)
Other (income) expense:					<u> </u>	
Interest expense, net of capitalized amounts		4,180		5,106	9,671	9,964
Loss on derivative contracts		15,484		8,249	16,416	5,820
Other income, net		(96)		(41)	(177)	(85)
Total other expense		19,568		13,314	25,910	15,699
Loss before income taxes		(70,097)		(7,083)	(111,206)	(22,357)
Income tax benefit				(2,116)	` _	(7,193)
Net loss		(70,097)		(4,967)	(111,206)	(15,164)
Preferred stock dividends		(1,823)		(1,973)	(3,647)	(3,947)
Loss available to common stockholders	\$	(71,920)	\$	(6,940) \$	(114,853)	\$ (19,111)
Loss per common share:						
Basic	\$	(0.61)	\$	(0.11) \$	(1.14)	\$ (0.31)
Diluted	\$	(0.61)	\$	(0.11) \$	(1.14)	\$ (0.31)
Shares used in computing loss per common share:						
Basic		118,209		66,038	100,895	61,759
Diluted		118,209		66,038	100,895	61,759

The accompanying notes are an integral part of these consolidated financial statements.

## Callon Petroleum Company Consolidated Statements of Cash Flows (Unaudited; in thousands)

	Six Months Ended June 30,		
	2016	2015	
Cash flows from operating activities:			
Net loss	\$ (111,206) \$	(15,164)	
Adjustments to reconcile net loss to cash provided by operating activities:			
Depreciation, depletion and amortization	32,827	36,557	
Write-down of oil and natural gas properties	95,788	_	
Accretion expense	575	343	
Amortization of non-cash debt related items	1,561	1,561	
Deferred income tax benefit	_	(7,193)	
Net loss on derivatives, net of settlements	28,149	21,129	
Non-cash expense related to equity share-based awards	(861)	(668)	
Change in the fair value of liability share-based awards	2,674	4,695	
Payments to settle asset retirement obligations	(319)	(1,905)	
Changes in operating assets and liabilities:			
Accounts receivable	(4,836)	(6,946)	
Other current assets	(305)	(85)	
Current liabilities	4,113	5,549	
Change in other long-term liabilities	86	100	
Change in other assets, net	(450)	(528)	
Payments to settle vested liability share-based awards related to early retirements	_	(3,538)	
Payments to settle vested liability share-based awards	(10,300)	(3,925)	
Net cash provided by operating activities	 37,496	29,982	
Cash flows from investing activities:	 		
Capital expenditures	(75,280)	(129,050)	
Acquisitions	(284,024)	(1,797)	
Proceeds from sales of mineral interests and equipment	23,631	326	
Net cash used in investing activities	 (335,673)	(130,521)	
Cash flows from financing activities:			
Borrowings on senior secured revolving credit facility	143,000	103,000	
Payments on senior secured revolving credit facility	(143,000)	(63,000)	
Issuance of common stock, net	300,807	65,546	
Payment of preferred stock dividends	(3,647)	(3,947)	
Net cash provided by financing activities	 297,160	101,599	
Net change in cash and cash equivalents	(1,017)	1,060	
Balance, beginning of period	1,224	968	
Balance, end of period	\$ 207 \$	2,028	

The accompanying notes are an integral part of these consolidated financial statements.

#### INDEX TO THE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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#### Note 1 - Description of Business and Basis of Presentation

#### Description of business

Callon Petroleum Company is an independent oil and natural gas company established in 1950. The Company was incorporated under the laws of the state of Delaware in 1994 and succeeded to the business of a publicly traded limited partnership, a joint venture with a consortium of European investors and an independent energy company partially owned by a member of current management. As used herein, the "Company," "Callon," "we," "us," and "our" refer to Callon Petroleum Company and its predecessors and subsidiaries unless the context requires otherwise.

Callon is focused on the acquisition, development, exploration and exploitation of unconventional onshore, oil and natural gas reserves in the Permian Basin in West Texas. The Company's operations to date have been predominantly focused on horizontal drilling of several prospective intervals, including multiple levels of the Wolfcamp formation and, more recently, the Lower Spraberry shale in the Midland Basin. Callon has assembled a multi-year inventory of potential horizontal well locations and intends to add to this inventory through delineation drilling of emerging zones on our existing acreage and acquisition of additional locations through working interest acquisitions, acreage purchases, joint ventures and asset swaps.

#### Basis of presentation

Unless otherwise indicated, all dollar amounts included within the Footnotes to the Financial Statements are presented in thousands, except for per share and per unit data.

The interim consolidated financial statements of the Company have been prepared in accordance with (1) GAAP, (2) the SEC's instructions to Quarterly Report on Form 10-Q and (3) Rule 10-01 of Regulation S-X, and include the accounts of Callon Petroleum Company, and its subsidiary, Callon Petroleum Operating Company ("CPOC"). CPOC also has subsidiaries, namely Callon Offshore Production, Inc. and Mississippi Marketing, Inc.

These interim consolidated financial statements should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2015. The balance sheet at December 31, 2015 has been derived from the audited financial statements at that date. Operating results for the periods presented are not necessarily indicative of the results that may be expected for the year ended December 31, 2016.

In the opinion of management, the accompanying unaudited consolidated financial statements reflect all adjustments, including normal recurring adjustments and all intercompany account and transaction eliminations, necessary to present fairly the Company's financial position, the results of its operations and its cash flows for the periods indicated. Certain prior year amounts may have been reclassified to conform to current year presentation.

#### Recently issued accounting policies

In March 2016, the Financial Accounting Standards Board issued accounting standards update No. 2016-09, Compensation – Stock Compensation (Topic 718): *Improvements to Employee Share-Based Payment Accounting* ("ASU 2016-09"). The standard is intended to simplify several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, and classification on the statement of cash flows, and will allow companies to estimate the number of stock awards expected to vest. The guidance in ASU 2016-09 is effective for public entities for annual reporting periods beginning after December 15, 2016, including interim periods therein. Early adoption is permitted and is to be applied on retrospective basis. The Company is currently evaluating the method of adoption and impact this standard may have on its financial statements and related disclosures.

#### Recently adopted accounting policies

In November 2015, the FASB issued ASU No. 2015-17, *Balance Sheet Classification of Deferred Taxes* ("ASU 2015-17"), which eliminates the current requirement to present deferred tax liabilities and assets as current and noncurrent amounts on the balance sheet. Instead, entities will be required to classify all deferred tax assets and liabilities as noncurrent on the balance sheet. The guidance in ASU 2015-17 is effective for public entities for annual reporting periods beginning after December 15, 2016, and interim periods within those annual periods. Early application is permitted. As of June 30, 2016, the Company adopted this ASU, which does not have a material impact on its financial statements.

#### Note 2 - Oil and Natural Gas Properties

The Company uses the full cost method of accounting for its exploration and development activities. Under this method of accounting, the cost of both successful and unsuccessful exploration and development activities are capitalized as oil and gas properties. Such amounts include the cost of drilling and equipping productive wells, dry hole costs, lease acquisition costs, delay rentals, interest capitalized on unevaluated leases, other costs related to exploration and development activities, and site restoration, dismantlement and abandonment costs capitalized in accordance with asset retirement obligation accounting guidance. Costs capitalized also include any internal costs that are directly related to exploration and development activities, including salaries and benefits, but do not include any costs related to production, general corporate overhead or similar activities.

Under full cost accounting rules, the Company reviews the carrying value of its proved oil and natural gas properties each quarter. Under these rules, capitalized costs of oil and natural gas properties, net of accumulated depreciation, depletion and amortization and deferred income taxes, may not exceed the present value of estimated future net cash flows from proved oil and natural gas reserves, discounted at 10%, plus the lower of cost or fair value of unevaluated properties, net of related tax effects (the full cost ceiling). These rules require pricing based on the preceding 12-months' average oil and natural gas prices based on closing prices on the first day of each month and require a write-down if the net capitalized costs of proved oil and natural gas properties exceeds the full cost ceiling. At June 30, 2016, the prices used in determining the estimated future net cash flows from proved reserves were \$40.62 per barrel of oil and \$2.46 per Mcf of natural gas. For the three and six months ended June 30, 2016, the Company recognized write-downs of oil and natural gas properties of \$61,012 and \$95,788, respectively, as a result of the ceiling test limitation.

### Note 3 - Acquisitions

Acquisitions were accounted for under the acquisition method of accounting, which involves determining the fair value of the assets acquired and liabilities assumed under the income approach.

## 2016 acquisitions

On May 26, 2016, the Company completed the acquisition of 17,298 gross (14,089 net) acres primarily located in Howard County, Texas from BSM Energy LP, Crux Energy LP and Zaniah Energy LP, for total cash consideration of \$220,000 and 9,333,333 shares of common stock for a total purchase price of \$329,573, excluding customary purchase price adjustments (the "Big Star Transaction"). The Company acquired an 81% average working interest (61% average net revenue interest) in the properties acquired in the Big Star Transaction.

The preliminary purchase price allocation is subject to change based on numerous factors, including the final adjusted purchase price and the final estimated fair value of the assets acquired and liabilities assumed. Any such adjustments to the preliminary estimates of fair value could be material. The following table summarizes the estimated acquisition date fair values of the net assets to be acquired in the acquisition (in thousands):

Oil and natural gas properties	\$ 96,194
Unevaluated oil and natural gas properties	233,387
Asset retirement obligations	(8)
Net assets acquired	\$ 329,573

The following unaudited summary pro forma financial information for the three and six months ended June 30, 2016 has been presented for illustrative purposes only and does not purport to represent what the Company's results of operations would have been if the Big Star Transaction had occurred as presented, or to project the Company's results of operations for any future periods. The pro forma financial information was prepared assuming the Big Star Transaction occurred as of January 1, 2015. The pro forma adjustments are based on available information and certain assumptions that management believes are reasonable, including those pertaining to revenue, lease operating expenses, production taxes, depreciation, depletion and amortization expense, accretion expense, interest expense and capitalized interest.

	Three Months Ended June 30,			Six Months Ended June 30,			
		2016		2015		2016	2015
Revenues	\$	48,937	\$	45,047	\$	85,010 \$	78,060
Income from operations		(50,004)		6,179		(85,405)	(7,695)
Income available to common stockholders		(68,452)		(3,011)		(108,202)	(12,176)
Net income per common share:							
Basic	\$	(0.58)	\$	(0.03)	\$	(1.07) \$	(0.13)
Diluted	\$	(0.58)	\$	(0.03)	\$	(1.07) \$	(0.13)

From the date of the acquisition through the period ended June 30, 2016, the properties associated with the Big Star Transaction have been comingled with our existing properties and it is impractical to provide the stand-alone operational results related to these properties.

On May 16, 2016, the Company completed the following transactions (collectively, the "AMI Transaction") for an aggregate cash purchase price of \$33,012, excluding customary purchase price adjustments. Key elements of the AMI Transaction include:

Formation of an area of mutual interest with TRP Energy, LLC ("TRP") in western Reagan County, Texas, through the joint acquisition from a private party of 4,745 net acres (with a 55% share to Callon) north of the Garrison Draw field; and Callon's simultaneous sale of a 27.5% interest in the Garrison Draw field to TRP.

The following table summarizes the acquisition date fair values of the net assets acquired, including customary purchase price adjustments:

Oil and natural gas properties	\$ 15,951
Unevaluated oil and natural gas properties	17,069
Asset retirement obligations	(8)
Net assets acquired	\$ 33,012

On January 18, 2016, the Company completed the acquisition of an additional 4.9% working interest (3.7% net revenue interest) in the Casselman-Bohannon fields for an aggregate cash purchase price of \$10,183, including customary purchase price adjustments. Following the completion of this acquisition the Company owned 71.3% working interest (53.5% net revenue interest) in the Casselman-Bohannon fields. The following table summarizes the acquisition date fair values of the net assets acquired, including customary purchase price adjustments:

Oil and natural gas properties	\$ 5,527
Unevaluated oil and natural gas properties	4,656
Net assets acquired	\$ 10,183

#### Subsequent event

On August 3, 2016, the Company entered into a definitive purchase and sale agreement for the acquisition of an additional 4.0% working interest (3.0% net revenue interest) in the Casselman-Bohannon fields for total cash consideration of \$13,000, excluding customary purchase price adjustments, with an effective date of August 1, 2016. Following the completion of this acquisition the Company will own approximately 75.3% working interest (58.5% net revenue interest) in the Casselman-Bohannon fields.

#### Note 4 - Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share:

	Three Months Ended June								
(share amounts in thousands)		30,	Six Months Ended June 30,						
		2016	2015	2016	2015				
Net loss	\$	(70,097) \$	(4,967) \$	(111,206) \$	(15,164)				
Preferred stock dividends		(1,823)	(1,973)	(3,647)	(3,947)				
Loss available to common stockholders	\$	(71,920) \$	(6,940) \$	(114,853) \$	(19,111)				
Weighted average shares outstanding		118,209	66,038	100,895	61,759				
Dilutive impact of restricted stock			_	_	_				
Weighted average shares outstanding for diluted loss per share		118,209	66,038	100,895	61,759				
Basic loss per share	\$	(0.61) \$	(0.11) \$	(1.14) \$	(0.31)				
Diluted loss per share	\$	(0.61) \$	(0.11) \$	(1.14) \$	(0.31)				
Stock options (a)		15	15	15	15				
Restricted stock (a)		36	284	36	284				

<sup>(</sup>a) Shares excluded from the diluted earnings per share calculation because their effect would be anti-dilutive.

## Note 5 - Borrowings

The Company's borrowings consisted of the following at:

	June 30, 2016		<b>December 31, 2015</b>	
Principal components				
Senior secured revolving credit facility	\$	40,000	\$	40,000
Secured second lien term loan		300,000		300,000
Total principal outstanding		340,000		340,000
Secured second lien term loan, unamortized deferred financing costs		(10,441)		(11,435)
Total carrying value of borrowings	\$	329,559	\$	328,565

## Senior secured revolving credit facility (the "Credit Facility")

On March 11, 2014, the Company entered into the Fifth Amended and Restated Credit Agreement to the Credit Facility with a maturity date of March 11, 2019. JPMorgan Chase Bank, N.A. is Administrative Agent, and participants include several institutional lenders. The total notional amount available under the Credit Facility is \$500,000. Amounts borrowed under the Credit Facility may

not exceed the borrowing base, which is generally reviewed on a semi-annual basis. As of June 30, 2016, the Credit Facility's borrowing base was \$300,000. The Credit Facility is secured by first preferred mortgages covering the Company's major producing properties.

As of June 30, 2016, there was a \$40,000 balance outstanding on the Credit Facility. For the quarter ended June 30, 2016, the Credit Facility had a weighted-average interest rate of 2.21%, calculated as the LIBOR plus a tiered rate ranging from 1.75% to 2.75%, which is determined based on utilization of the facility. In addition, the Credit Facility carries a commitment fee of 0.5% per annum, payable quarterly, on the unused portion of the borrowing base.

Effective July 13, 2016, the Credit Facility's borrowing base was increased to \$385,000 and the Company's capacity to hedge oil and natural gas volumes was effectively increased with a change in the capacity calculation to a percentage of total proved reserves from proved producing reserves. In addition, the interest rate for borrowings under the Credit Facility was increased 0.25% across all tiers of the pricing grid, resulting in a range of interest costs equal to LIBOR plus 2.00% to 3.00%. There were no modifications to other terms or covenants of the Credit Facility.

#### Secured second lien term loan (the "Term Loan")

On October 8, 2014, the Company entered into the Term Loan with an aggregate amount of up to \$300,000 and a maturity date of October 8, 2021. The Royal Bank of Canada is Administrative Agent, and participants include several institutional lenders. The Term Loan may be prepaid at the Company's option, subject to a prepayment premium. The prepayment amount (i) is 102% if the prepayment event occurs prior to October 8, 2016, (ii) 101% if the prepayment event occurs on or after October 8, 2016 but before October 8, 2017, and (iii) is 100% for prepayments made on or after October 8, 2017. The Term Loan is secured by junior liens on properties mortgaged under the Credit Facility, subject to an intercreditor agreement.

As of June 30, 2016, the balance outstanding on the Term Loan was \$300,000 with an interest rate of 8.5%, calculated at a rate of LIBOR (subject to a floor rate of 1.0%) plus 7.5% per annum. The Company can elect a LIBOR rate based on various tenors, and is currently incurring interest based on an underlying three-month LIBOR rate, which was last elected in July 2016.

#### Restrictive covenants

The Company's Credit Facility and Term Loan contain various covenants including restrictions on additional indebtedness, payment of cash dividends and maintenance of certain financial ratios. The Company was in compliance with these covenants at June 30, 2016

#### Note 6 - Derivative Instruments and Hedging Activities

#### Objectives and strategies for using derivative instruments

The Company is exposed to fluctuations in oil and natural gas prices received for its production. Consequently, the Company believes it is prudent to manage the variability in cash flows on a portion of its oil and natural gas production. The Company utilizes a mix of collars, swaps, puts, calls and similar derivative financial instruments to manage fluctuations in cash flows resulting from changes in commodity prices. The Company does not use these instruments for speculative or trading purposes.

#### Counterparty risk and offsetting

The use of derivative instruments exposes the Company to the risk that a counterparty will be unable to meet its commitments. While the Company monitors counterparty creditworthiness on an ongoing basis, it cannot predict sudden changes in counterparties' creditworthiness. In addition, even if such changes are not sudden, the Company may be limited in its ability to mitigate an increase in counterparty credit risk. Should one of these counterparties not perform, the Company may not realize the benefit of some of its derivative instruments under lower commodity prices while continuing to be obligated under higher commodity price contracts subject to any right of offset under the agreements. Counterparty credit risk is considered when determining the fair value of a derivative instrument; see Note 7 for additional information regarding fair value.

The Company executes commodity derivative contracts under master agreements that have netting provisions that provide for offsetting assets against liabilities. In general, if a party to a derivative transaction incurs an event of default, as defined in the applicable agreement, the other party will have the right to demand the posting of collateral, demand a cash payment transfer or terminate the arrangement.

#### Financial statement presentation and settlements

Settlements of the Company's derivative instruments are based on the difference between the contract price or prices specified in the derivative instrument and a benchmark price, such as the NYMEX price. To determine the fair value of the Company's derivative instruments, the Company utilizes present value methods that include assumptions about commodity prices based on those observed in underlying markets. See Note 7 for additional information regarding fair value.

#### Derivatives not designated as hedging instruments

The Company records its derivative contracts at fair value in the consolidated balance sheets and records changes in fair value as a gain or loss on derivative contracts in the consolidated statements of operations. Cash settlements are also recorded as gain or loss on derivative contracts in the consolidated statements of operations.

The following table reflects the fair value of the Company's derivative instruments for the periods presented:

	Balance	Sheet Presentation	Asset Fa	ir Value	Liability	Fair Value	Net Derivative Fair Value		
Commodity	Classification	Line Description	06/30/2016	12/31/2015	06/30/2016	12/31/2015	06/30/2016	12/31/2015	
Natural gas	Current	Fair value of derivatives	s —	s —	\$ (545)	s —	\$ (545)	\$ —	
Oil	Current	Fair value of derivatives	5,537	19,943	(6,946)	_	(1,409)	19,943	
Oil	Non-current	Fair value of derivatives	60	_	(6,313)	_	(6,253)	_	
	Totals		\$ 5,597	\$ 19,943	\$ (13,804)	s —	\$ (8,207)	\$ 19,943	

As previously discussed, the Company's derivative contracts are subject to master netting arrangements. The Company's policy is to present the fair value of derivative contracts on a net basis in the consolidated balance sheet. The following presents the impact of this presentation to the Company's recognized assets and liabilities for the periods indicated:

	June 30, 2016						
	Preser	ted without		As Presented with			
	Effect	s of Netting	Effects of Netting	Effects of Netting			
Current assets: Fair value of derivatives	\$	5,655	(118)	5,537			
Long-term assets: Fair value of derivatives		60	_	60			
Current liabilities: Fair value of derivatives		(7,609)	118	(7,491)			
Long-term liabilities: Fair value of derivatives	\$	(6,313) \$	- 5	(6,313)			

		December 31, 2015	
	Presented without		As Presented with
	Effects of Netting	Effects of Netting	Effects of Netting
Current assets: Fair value of derivatives	\$ 19.943	\$ —	\$ 19.943

For the periods indicated, the Company recorded the following related to its derivatives in the consolidated statement of operations as gain or loss on derivative contracts:

	T	Three Months Ended June 30,			Six Months Ended June 30,			
		2016	2015		2016	2015		
Oil derivatives			_					
Net gain on settlements	\$	3,707 \$	4,511	\$	11,214 \$	14,464		
Net loss on fair value adjustments		(18,466)	(12,755)		(27,604)	(20,544)		
Total loss	\$	(14,759) \$	(8,244)	\$	(16,390) \$	(6,080)		
Natural gas derivatives	'							
Net gain on settlements	\$	310 \$	454	\$	519 \$	845		
Net loss on fair value adjustments		(1,035)	(459)		(545)	(585)		
Total gain (loss)	\$	(725) \$	(5)	\$	(26) \$	260		
Total loss on derivative contracts	\$	(15,484) \$	(8,249)	\$	(16,416) \$	(5,820)		

#### Derivative positions

Listed in the tables below are the outstanding oil and natural gas derivative contracts as of June 30, 2016:

O'll control to	For the	Remainder of	For the Full Year of
Oil contracts  Swan contracts (WTD)		2016	2017
Swap contracts (WTI)		160	
Total volume (MBbls)	ф	460	<u> </u>
Weighted average price per Bbl	\$	58.10	<b>&gt;</b> —
Swap contracts combined with short puts (WTI, enhanced swaps)			
Total volume (MBbls)			730
Weighted average price per Bbl			
Swap	\$	_	
Short put option	\$	_ :	\$ 30.00
Collar contracts combined with short puts (WTI, three-way collars)			
Volume (MBbls)		276	_
Weighted average price per Bbl			
Ceiling (short call option)	\$	63.33	\$
Floor (long put option)	\$	53.33	\$ —
Short put option	\$	38.77	\$
Collar contracts (WTI, two-way collars)			
Total volume (MBbls)		368	438
Weighted average price per Bbl			
Ceiling (short call)	\$	46.50	\$ 59.05
Floor (long put)	\$	37.50	\$ 47.50
Call option contracts (short position)			
Total volume (MBbls)			670
Weighted average price per Bbl			
Call strike price	\$	_	\$ 50.00
Swap contracts (Midland basis differentials)			
Volume (MBbls)		736	_
Weighted average price per Bbl	\$	0.17	\$
Natural gas contracts			
Swap contracts (Henry Hub)			
Total volume (BBtu)		1,104	
Weighted average price per MMBtu	\$	2.52	s —

Subsequent event

The following derivative contract was executed subsequent to June 30, 2016:

Natural gas contracts	For the	e Remainder of 2016	For the Remainder of 2017	
Collar contracts combined with short puts (Henry Hub, three-way				
collars)				
Total volume (BBtu)		_	1,460	
Weighted average price per MMBtu				
Ceiling (short call option)	\$	_	\$ 3.71	
Floor (long put option)	\$	_	\$ 3.00	
Short put option	\$	_	\$ 2.50	

#### **Note 7 - Fair Value Measurements**

The fair value hierarchy included in GAAP gives the highest priority to Level 1 inputs, which consist of unadjusted quoted prices for identical instruments in active markets. Level 2 inputs consist of quoted prices for similar instruments. Level 3 valuations are derived from inputs that are significant and unobservable, and these valuations have the lowest priority.

#### Fair value of financial instruments

Cash, cash equivalents, and restricted investments. The carrying amounts for these instruments approximate fair value due to the short-term nature or maturity of the instruments.

Debt. The carrying amount of the Company's floating-rate debt approximated fair value because the interest rates were variable and reflective of market rates.

#### Assets and liabilities measured at fair value on a recurring basis

Certain assets and liabilities are reported at fair value on a recurring basis in the consolidated balance sheet. The following methods and assumptions were used to estimate fair value:

Commodity derivative instruments. The fair value of commodity derivative instruments is derived using an income approach valuation model that utilizes market-corroborated inputs that are observable over the term of the derivative contract. The Company's fair value calculations also incorporate an estimate of the counterparties' default risk for derivative assets and an estimate of the Company's default risk for derivative liabilities. The Company believes that the majority of the inputs used to calculate the commodity derivative instruments fall within Level 2 of the fair value hierarchy based on the wide availability of quoted market prices for similar commodity derivative contracts. See Note 6 for additional information regarding the Company's derivative instruments.

The following tables present the Company's assets and liabilities measured at fair value on a recurring basis:

June 30, 2016	Level 1	Level	2	Level 3	Total	
Assets						
Derivative financial instruments	Fair value of derivatives	\$ _ :	\$ 5,59	97 \$	- \$	5,597
Liabilities						
Derivative financial instruments	Fair value of derivatives	_	(13,80	)4)	_	(13,804)
Total net assets		\$ 	\$ (8,20	)7) \$	<u> </u>	(8,207)
December 31, 2015	Classification	Level 1	Level	2	Level 3	Total
Assets						<u>.</u>
Derivative financial instruments	Fair value of derivatives	\$ —	\$ 19,94	43 \$	s — \$	19,943
Liabilities						
Derivative financial instruments	Fair value of derivatives	_	-	_	_	_
Total net assets		\$ _	\$ 19,94	13	<u> </u>	19,943
	14					

#### Assets and liabilities measured at fair value on a nonrecurring basis

Acquisitions. As discussed in Note 3, the Company completed three acquisitions during the six months ended June 30, 2016. The Company determined the fair value of the assets acquired using the income approach based on expected future cash flows from estimated reserve quantities, costs to produce and develop reserves, and oil and gas forward prices. The fair value measurements were based on level 2 and level 3 inputs.

#### Note 8 - Income Taxes

The Company typically provides for income taxes at a statutory rate of 35% adjusted for permanent differences expected to be realized, which primarily relate to non-deductible executive compensation expenses and state income taxes. As a result of the write-down of oil and natural gas properties in the latter part of 2015 the Company incurred a cumulative three year loss. Because of the impact the cumulative loss has on the determination of the recoverability of deferred tax assets through future earnings, the Company assessed the ability to realize its deferred tax assets based on the future reversals of existing deferred tax liabilities. Accordingly, the Company established a valuation allowance for a portion of the deferred tax asset. The valuation allowance was \$147,540 as of June 30, 2016.

#### Note 9 - Asset Retirement Obligations

The table below summarizes the Company's asset retirement obligations activity for the six months ended June 30, 2016:

Asset retirement obligations at January 1, 2016	\$ 5,107
Accretion expense	575
Liabilities incurred	7
Liabilities settled	(459)
Revisions to estimate	867
Asset retirement obligations at end of period	6,097
Less: Current asset retirement obligations	(3,933)
Long-term asset retirement obligations at June 30, 2016	\$ 2,164

Certain of the Company's operating agreements require that assets be restricted for abandonment obligations. Amounts recorded in the consolidated balance sheet at June 30, 2016 as long-term restricted investments were \$3,323. These assets, which primarily include short-term U.S. Government securities, are held in abandonment trusts dedicated to pay future abandonment costs.

#### Note 10 - Equity Transactions

## 10% Series A Cumulative Preferred Stock ("Preferred Stock")

Holders of the Company's Preferred Stock are entitled to receive, when, as and if declared by our Board of Directors, out of funds legally available for the payment of dividends, cumulative cash dividends at a rate of 10.0% per annum of the \$50.00 liquidation preference per share (equivalent to \$5.00 per annum per share). Dividends are payable quarterly in arrears on the last day of each March, June, September and December when, as and if declared by our Board of Directors. Preferred Stock dividends were \$1,823 and \$1,973 for the three months ended June 30, 2016 and 2015, respectively, and \$3,647 and \$3,947 for the six months ended June 30, 2016 and 2015, respectively.

The Preferred Stock has no stated maturity and is not subject to any sinking fund or other mandatory redemption. On or after May 30, 2018, the Company may, at its option, redeem the Preferred Stock, in whole or in part, by paying \$50.00 per share in cash, plus any accrued and unpaid dividends to the redemption date.

Following a change of control in which the Company or the acquirer no longer have a class of common securities listed on a national exchange, the Company will have the option to redeem the Preferred Stock, in whole but not in part for \$50.00 per share in cash, plus accrued and unpaid dividends (whether or not declared), to the redemption date. If the Company does not exercise its option to redeem the Preferred Stock upon such change of control, the holders of the Preferred Stock have the option to convert the Preferred Stock into

a number of shares of the Company's common stock based on the value of the common stock on the date of the change of control as determined under the certificate of designations for the Preferred Stock. If the change of control occurred on June 30, 2016, and the Company did not exercise its right to redeem the Preferred Stock, using the closing price of \$11.23 as the value of a share of common stock, each share of Preferred Stock would be convertible into approximately 4.5 shares of common stock. If the Company exercises its redemption rights relating to shares of Preferred Stock, the holders of Preferred Stock will not have the conversion right described above.

On February 4, 2016, the Company exchanged a total of 120,000 shares of Preferred Stock for 719,000 shares of common stock. As of June 30, 2016, the Company had 1,458,948 shares of its Preferred Stock issued and outstanding.

#### Common stock

On March 9, 2016, the Company completed an underwritten public offering of 15,250,000 shares of its common stock for total net proceeds (after the underwriting discounts and estimated offering costs) of approximately \$94,973.

On April 25, 2016, the Company completed an underwritten public offering of 25,300,000 shares of its common stock for total estimated net proceeds (after the underwriter's discounts and commissions and estimated offering expenses) of approximately \$205,874. Proceeds from the offering were used to fund the May 2016 acquisitions described in Note 3.

On May 26, 2016, the Company issued 9,333,333 shares of common stock to partially fund the Big Star Transaction, described in Note 3, at an assumed offering price of \$11.74 per share, which is the last reported sale price of our common stock on the New York Stock Exchange on that date.

#### Note 11 - Other

#### Operating leases

As of June 30, 2016, the Company had contracts for two horizontal drilling rigs (the "Cactus 1 Rig" and "Cactus 2 Rig"). The contract terms of the Cactus 1 Rig and Cactus 2 Rig will end in July 2018 and August 2018, respectively. The rig lease agreements include early termination provisions that obligate the Company to pay reduced minimum rentals for the remaining term of the agreement. These payments would be reduced assuming the lessor is able to re-charter the rig and staffing personnel to another lessee. In January 2016, the Company decided to place its Cactus 1 Rig on standby and is required to pay a "standby" day rate of \$15,000 per day, pursuant to the terms of the agreement, allowing the Company to retain the option to return the rig to service under the contract terms.

#### Special Note Regarding Forward Looking Statements

This report includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 (the "Securities Act"), as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. In some cases, you can identify forward-looking statements in this Form 10-Q by words such as "anticipate," "project," "intend," "estimate," "expect," "believe," "predict," "budget," "projection," "goal," "plan," "forecast," "target" or similar expressions.

All statements, other than statements of historical facts, included in this report that address activities, events or developments that we expect or anticipate will or may occur in the future are forward-looking statements, including such things as:

- our oil and gas reserve quantities, and the discounted present value of these reserves;
- the amount and nature of our capital expenditures;
- our future drilling and development plans and our potential drilling locations;
- the timing and amount of future production and operating costs;
- commodity price risk management activities and the impact on our average realized prices;
- business strategies and plans of management;
- our ability to close pending transactions, the anticipated timing and terms of pending transactions, our ability to realize the anticipated benefits of pending transactions, and our ability to manage the risks of pending transactions; and
- prospect development and property acquisitions.

Some of the risks, which could affect our future results and could cause results to differ materially from those expressed in our forward-looking statements, include:

- general economic conditions including the availability of credit and access to existing lines of credit;
- the volatility of oil and natural gas prices;
- the uncertainty of estimates of oil and natural gas reserves;
- the impact of competition;
- the availability and cost of seismic, drilling and other equipment;
- operating hazards inherent in the exploration for and production of oil and natural gas;
- difficulties encountered during the exploration for and production of oil and natural gas;
- difficulties encountered in delivering oil and natural gas to commercial markets;
- changes in customer demand and producers' supply;
- the uncertainty of our ability to attract capital and obtain financing on favorable terms;
- compliance with, or the effect of changes in, the extensive governmental regulations regarding the oil and natural gas business including those related to climate change and greenhouse gases;
- the impact of government regulation, including regulation of endangered species, any increase in severance or similar taxes:
- litigation relating to hydraulic fracturing, the climate and over-the-counter derivatives;
- the financial impact of accounting regulations and critical accounting policies;
- the comparative cost of alternative fuels;
- credit risk relating to the risk of loss as a result of non-performance by our counterparties;
- weather conditions; and
- any other factors listed in the reports we have filed and may file with the SEC.

We caution you that the forward-looking statements contained in this Form 10-Q are subject to all of the risks and uncertainties, many of which are beyond our control, incident to the exploration for and development, production and sale of oil and natural gas. These risks include, but are not limited to, the risks described herein and in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2015 (the "2015 Annual Report on Form 10-K"), and all quarterly reports on Form 10-Q filed subsequently thereto.

Should one or more of the risks or uncertainties described herein or in our 2015 Annual Report on Form 10-K occur, or should underlying assumptions prove incorrect, our actual results and plans could differ materially from those expressed in any forward-

Callon Petroleum Company Table of Contents

looking statements. We specifically disclaim all responsibility to publicly update any information contained in a forward-looking statement or any forward-looking statement in its entirety and therefore disclaim any resulting liability for potentially related damages.

All forward-looking statements attributable to us are expressly qualified in their entirety by this cautionary statement.

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#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### General

Callon Petroleum Company

The following management's discussion and analysis describes the principal factors affecting the Company's results of operations, liquidity, capital resources and contractual cash obligations. This discussion should be read in conjunction with the accompanying unaudited consolidated financial statements and our 2015 Annual Report on Form 10-K, which include additional information about our business practices, significant accounting policies, risk factors, and the transactions that underlie our financial results. Our Web site address is <a href="https://www.callon.com">www.callon.com</a>. All of our filings with the SEC are available free of charge through our Web site as soon as reasonably practicable after we file them with, or furnish them to, the SEC. Information on our Web site does not form part of this report on Form 10-Q.

We are an independent oil and natural gas company established in 1950. We are focused on the acquisition, development, exploration and exploitation of unconventional, onshore, oil and natural gas reserves in the Permian Basin in West Texas, and more specifically, the Midland Basin. Our operating culture is centered on responsible development of hydrocarbon resources, safety and the environment, which we believe strengthens our operational performance. Our drilling activity is predominantly focused on the horizontal development of several prospective intervals, including multiple levels of the Wolfcamp formation and, more recently, the Lower Spraberry shale. We have assembled a multi-year inventory of potential horizontal well locations and intend to add to this inventory through delineation drilling of emerging zones on our existing acreage and acquisition of additional locations through working interest acquisitions, acreage purchases, joint ventures and asset swaps. Our production was approximately 78% oil and 22% natural gas for the six months ended June 30, 2016. On June 30, 2016, our net acreage position in the Permian Basin was approximately 33,734 net acres.

#### **Commodity Prices**

The prices for oil and natural gas remain extremely volatile and sometimes experience large fluctuations as a result of relatively small changes in supply, weather conditions, economic conditions and actions by the Organization of Petroleum Exporting Countries and other countries and government actions. Prices of oil and natural gas will affect the following aspects of our business:

- · our revenues, cash flows and earnings;
- the amount of oil and natural gas that we are economically able to produce;
- · our ability to attract capital to finance our operations and cost of the capital;
- the amount we are allowed to borrow under our senior secured revolving credit facility; and
- the value of our oil and natural gas properties.

Beginning in the second half of 2014, the NYMEX price for a barrel of oil declined from \$105.37 on June 30, 2014 to \$40.06 on August 1, 2016. For the three months ended June 30, 2016, the average NYMEX price for a barrel of oil was \$45.59 per Bbl compared to \$57.95 per Bbl for the same period of 2015. The NYMEX price for a barrel of oil ranged from a low of \$35.70 per Bbl to a high of \$51.23 per Bbl for the three months ended June 30, 2016.

For the three months ended June 30, 2016, the average NYMEX price for natural gas was \$1.95 per MMBtu compared to \$2.64 per MMBtu for the same period in 2015. The NYMEX price for natural gas ranged from a low of \$1.90 per MMBtu to a high of \$2.92 per MMBtu for the three months ended June 30, 2016.

The Company uses the full cost method of accounting for its exploration and development activities. Under full cost accounting rules, the Company reviews the carrying value of its proved oil and natural gas properties each quarter. Under these rules, capitalized costs of oil and natural gas properties, net of accumulated depreciation, depletion and amortization and deferred income taxes, may not exceed the present value of estimated future net cash flows from proved oil and natural gas reserves, discounted at 10%, plus the lower of cost or fair value of unevaluated properties, net of related tax effects (the full cost ceiling). These rules generally require pricing based on the preceding 12-months' average oil and natural gas prices based on closing prices on the first day of each month and require a write-down if the net capitalized costs of proved oil and natural gas properties exceeds the full cost ceiling. At June 30, 2016, the realized prices used in determining the estimated future net cash flows from proved reserves were \$40.62 per barrel of oil and \$2.46 per Mcf of natural gas (including the value of NGLs in the natural gas stream). For the three and six months ended June 30,

2016, the Company recognized a write-downs of oil and natural gas properties of \$61 million and \$95.8 million, respectively, as a result of the ceiling test limitation. Based on prevailing commodity prices in the current environment, we expect to incur additional ceiling test write-downs in the future. However, we do not expect such prevailing commodity prices to have significant adverse effects on our proved oil and gas reserves. See Note 2 in the Footnotes to the Financial Statements for more information.

The table below presents the cumulative results of the full cost ceiling test for 2016 as of June 30, 2016, along with various pricing scenarios to demonstrate the sensitivity of our full cost ceiling to changes in 12-month average oil and natural gas prices. This sensitivity analysis is as of June 30, 2016, and accordingly, does not consider drilling results, production, changes in oil and natural gas prices, and changes in future development and operating costs subsequent to June 30, 2016 that may require revisions to our proved reserve estimates and resulting estimated future net cash flows used in the full cost ceiling test.

_		full				Excess (Deficit) of all cost ceiling over et capitalized costs	Increase) Decrease in excess of full cost ceiling over net capitalized costs
Pricing Scenarios		Oil (\$/Bbl)	Nat	tural gas (\$/Mcf)		(in thous	sands)
June 30, 2016 Actual	\$	40.62	\$	2.46	\$	(95,788)	
Combined price sensitivity							
Oil and natural gas +10%	\$	44.69	\$	2.70	\$	(33,871) 5	61,917
Oil and natural gas -10%		36.56		2.21		(157,706)	(61,918)
Oil price sensitivity							
Oil +10%	\$	44.69	\$	2.46	\$	(39,289) \$	56,499
Oil -10%		36.56		2.46		(152,287)	(56,499)
Natural gas sensitivity							
Natural gas +10%	\$	40.62	\$	2.70	\$	(90,370) 5	5,418
Natural gas -10%		40.62		2.21		(101,207)	(5,419)

#### **Operational Highlights**

Our production grew 41% and 44% for the three and six months ended June 30, 2016, respectively, compared to the same periods of 2015, increasing to 1,224 MBOE from 866 MBOE and 2,357 MBOE from 1,637 MBOE for the comparative three and six months periods, respectively.

For the three months ended June 30, 2016, we drilled 6 gross (3.7 net) horizontal wells and completed 5 gross (3.4 net) horizontal wells. For the six months ended June 30, 2016, we drilled 11 gross (8.0 net) horizontal wells and completed 14 gross (10.5 net) horizontal wells. As of June 30, 2016, we had 6 gross (4.2 net) horizontal wells awaiting completion, including 2 gross drilled, uncompleted wells recently acquired.

As of June 30, 2016, we had 413 gross (323.5 net) working interest oil wells, 3 gross (0.1 net) royalty interest oil wells and no natural gas wells. A well is categorized as an oil well or a natural gas well based upon the ratio of oil to natural gas reserves on a BOE basis. However, most of our wells produce both oil and natural gas.

## Liquidity and Capital Resources

Historically, our primary sources of capital have been cash flows from operations, borrowings from financial institutions, the sale of debt and equity securities and asset dispositions. Our primary uses of capital have been for the acquisition, development, exploration and exploitation of oil and natural gas properties, in addition to refinancing of debt instruments.

During 2016, we completed two public common stock offerings to raise additional capital, and we continue to evaluate other sources of capital to complement our cash flows from operations as we pursue our long-term growth plan in the Permian Basin. As of June 30, 2016, there was a \$40 million balance outstanding on the Credit Facility, and the borrowing base was increased to \$385 million on July 13, 2016.

For the six months ended June 30, 2016, cash and cash equivalents decreased \$1.0 million to \$0.2 million compared to \$1.2 million at June 30, 2015.

#### Liquidity and cash flow

	Fo	For the Six Months Ended June 30,					
(dollars in millions)		2016	2015				
Net cash provided by operating activities	\$	37.5 \$	30.0				
Net cash used in investing activities		(335.7)	(130.5)				
Net cash provided by financing activities		297.2	101.6				
Net change in cash	\$	(1.0) \$	1.1				

*Operating activities.* For the six months ended June 30, 2016, net cash provided by operating activities was \$37.5 million compared to net cash provided by operating activities of \$30.0 million for the same period in 2015. The change was predominantly attributable to the following:

- · A 15% increase in revenue offset by a loss on settlement of derivative contracts;
- An increase in payments on cash-settled restricted stock unit ("RSU") awards;
- A decrease in payments related to nonrecurring early retirement expenses that were incurred in 2015; and
- A change related to the timing of working capital payments and receipts.

Production, realized prices, and operating expenses are discussed below in Results of Operations. See Notes 6 and 7 in the Footnotes to the Financial Statements for a reconciliation of the components of the Company's derivative contracts and disclosures related to derivative instruments including their composition and valuation.

*Investing activities.* For the six months ended June 30, 2016, net cash used in investing activities was \$335.7 million compared to \$130.5 million for the same period in 2015. The \$205.2 million increase in cash used in investing activities was primarily attributable to the following:

- · A \$54.9 million decrease in operational expenditures due to the transition from a two-rig to a one-rig program in January 2016, offset in part by the release of a vertical rig in April 2015; and
- A \$258.9 million increase driven by various acquisitions, net of proceeds from the sale of mineral interest and equipment, during the six months ended months June 30, 2016. The acquisitions were funded with cash and common stock.

See Note 3 in the Footnotes to the Financial Statements for additional information on the Company's acquisitions.

Our investing activities, on a cash basis, include the following for the periods indicated (in millions):

	For the Six Months Ended June 30,					
		2016	2015	\$ Change		
Operational expenditures	\$	63.1 \$	118.0 \$	(54.9)		
Capitalized general and administrative costs allocated directly to						
exploration and development projects		6.2	5.3	0.9		
Capitalized interest		6.0	5.7	0.3		
Total capital expenditures (a)		75.3	129.0	(53.7)		
Acquisitions		284.0	1.8	282.2		
Proceeds from the sale of mineral interest and equipment		(23.6)	(0.3)	(23.3)		
Total investing activities	\$	335.7 \$	130.5 \$	205.2		

<sup>(</sup>a) On an accrual (GAAP) basis, which is the methodology used for establishing our annual capital budget, operational expenditures for the six months ended June 30, 2016 were \$56.2 million. Inclusive of capitalized general and administrative and interest costs, total capital expenditures were \$71.1 million.

General and administrative expenses and capitalized interest are discussed below in Results of Operations. See Note 3 in the Footnotes to the Financial Statements for additional information on acquisitions.

*Financing activities.* We finance a portion of our working capital requirements, capital expenditures and acquisitions with borrowings under our Credit Facility, term debt and equity offerings. For the six months ended June 30, 2016, net cash provided by financing activities was \$297.2 million compared to cash provided by financing activities of \$101.6 million during the same period of 2015. The change in net cash provided by financing activities was primarily attributable to the following:

- Payments, net of borrowings, on our Credit Facility netted to zero, \$40 million less than the same period of 2015; and
- A \$235.3 million increase in proceeds resulting from common stock offerings in March and April 2016 as compared to proceeds resulting from a common stock offering in March 2015.

See Notes 5 and 10 in the Footnotes to the Financial Statements for additional information on our debt and equity offerings.

#### **Operational Capital Budget and Second Quarter Summary**

Subsequent to the acquisitions made during the second quarter 2016 (see Note 3 in the Footnotes to the Financial Statements), our operational capital guidance was updated from \$75 to \$80 million to \$95 to \$105 million, which reflects an increase in expenditures related to incremental completions and infrastructure investments for future development of the acquired properties. In early August 2016, we announced an increase of our operational capital guidance to \$140 million. The increased guidance reflects expenditures related to the reactivation of our idled second drilling rig that will be primarily in the WildHorse operating area, and increased infrastructure investments to accommodate development in this area.

Operational capital expenditures on an accrual basis were \$21.3 million for the six months ended June 30, 2016. In addition to the operational capital expenditures, \$14.9 million of capitalized general and administrative and capitalized interest expenses were accrued in the six months ended June 30, 2016.

Based upon current commodity price expectations for 2016, we believe that our cash flow from operations and available borrowings under our Credit Facility will be sufficient to fund our remaining 2016 capital program, including working capital requirements.

## **Results of Operations**

The following table sets forth certain operating information with respect to the Company's oil and natural gas operations for the periods indicated:

	 Three Months Ended June 30,					
	 2016	2015	Change	% Change		
Net production:						
Oil (MBbls)	948	685	263	38%		
Natural gas (MMcf)	1,658	1,084	574	53%		
Total (MBOE)	1,224	866	358	41%		
Average daily production (BOE/d)	13,451	9,516	3,935	41%		
% oil (BOE basis)	77%	79%				
Average realized sales price:						
Oil (Bbl) (excluding impact of cash settled derivatives)	\$ 42.78 \$	52.69 \$	(9.91)	(19)%		
Oil (Bbl) (including impact of cash settled derivatives)	46.69	59.28	(12.59)	(21)%		
Natural gas (Mcf) (excluding impact of cash settled derivatives)	\$ 2.77 \$	2.90 \$	(0.13)	(4)%		
Natural gas (Mcf) (including impact of cash settled derivatives)	2.96	3.32	(0.36)	(11)%		
Total (BOE) (excluding impact of cash settled derivatives)	\$ 36.88 \$	45.31 \$	(8.43)	(19)%		
Total (BOE) (including impact of cash settled derivatives)	40.17	51.05	(10.88)	(21)%		
Oil and natural gas revenues (in thousands):						
Oil revenue	\$ 40,555 \$	36,093 \$	4,462	12%		
Natural gas revenue	4,590	3,149	1,441	46%		
Total	\$ 45,145 \$	39,242 \$	5,903	15%		
Additional per BOE data:	<u>'</u>		,			
Sales price (excluding impact of cash settled derivatives)	\$ 36.88 \$	45.31 \$	(8.43)	(19)%		
Lease operating expense	5.97	7.59	(1.62)	(21)%		
Production taxes	2.01	3.41	(1.40)	(41)%		
Operating margin	\$ 28.90 \$	34.31 \$	(5.41)	(16)%		

	Six Months Ended June 30,				
		2016	2015	Change	% Change
Net production:	<u></u>		•		
Oil (MBbls)		1,840	1,323	517	39%
Natural gas (MMcf)		3,101	1,885	1,216	65%
Total (MBOE)		2,357	1,637	720	44%
Average daily production (BOE/d)		12,951	9,044	3,907	43%
% oil (BOE basis)		78%	81%		
Average realized sales price:					
Oil (Bbl) (excluding impact of cash settled derivatives)	\$	36.96 \$	48.38 \$	(11.42)	(24)%
Oil (Bbl) (including impact of cash settled derivatives)		43.05	59.31	(16.26)	(27)%
Natural gas (Mcf) (excluding impact of cash settled derivatives)	\$	2.53 \$	2.99 \$	(0.46)	(15)%
Natural gas (Mcf) (including impact of cash settled derivatives)		2.70	3.44	(0.74)	(22)%
Total (BOE) (excluding impact of cash settled derivatives)	\$	32.18 \$	42.54 \$	(10.36)	(24)%
Total (BOE) (including impact of cash settled derivatives)		37.16	51.89	(14.73)	(28)%
Oil and natural gas revenues (in thousands):					
Oil revenue	\$	67,998 \$	64,002 \$	3,996	6%
Natural gas revenue		7,845	5,631	2,214	39%
Total	\$	75,843 \$	69,633 \$	6,210	9%
Additional per BOE data:			•		
Sales price (excluding impact of cash settled derivatives)	\$	32.18 \$	42.54 \$	(10.36)	(24)%
Lease operating expense		6.05	8.27	(2.22)	(27)%
Production taxes		1.98	3.19	(1.21)	(38)%
Operating margin	\$	24.15 \$	31.08 \$	(6.93)	(22)%

#### Revenues

The following table is intended to reconcile the change in oil, natural gas and total revenue for the respective periods presented by reflecting the effect of changes in volume and the underlying commodity prices.

(in thousands)	Oil	<b>Natural Gas</b>	Total
Revenues for the three months ended June 30, 2015	\$ 36,093	\$ 3,149	\$ 39,242
Volume increase	 13,818	1,670	15,488
Price decrease	(9,356)	(229)	(9,585)
Net increase	 4,462	1,441	5,903
Revenues for the three months ended June 30, 2016	\$ 40,555	\$ 4,590	\$ 45,145
(in thousands)	Oil	Natural Gas	Total
(in thousands)  Revenues for the six months ended June 30, 2015	\$ Oil 64,002		\$ <b>Total</b> 69,633
	\$ 		\$
Revenues for the six months ended June 30, 2015	\$ 64,002	\$ 5,631	\$ 69,633
Revenues for the six months ended June 30, 2015 Volume increase	\$ 64,002 24,985	\$ 5,631 3,631	\$ 69,633 28,616

#### Oil revenue

For the quarter ended June 30, 2016, oil revenues of \$40.6 million increased \$4.5 million, or 12%, compared to revenues of \$36.1 million for the same period of 2015. The increase in oil revenue was primarily attributable to a 38% increase in production offset by a 19% decrease in the average realized sales price, which fell to \$42.78 per Bbl from \$52.69 per Bbl. The increase in production was primarily attributable to an increased number of producing wells from our horizontal drilling program and acquisitions, offset by normal and expected declines from our existing wells.

For the six months ended June 30, 2016, oil revenues of \$68.0 million increased \$4.0 million, or 6%, compared to revenues of \$64.0 million for the same period of 2015. The increase in oil revenue was primarily attributable to a 39% increase in production, and was predominantly offset by a 24% decrease in the average realized sales price, which fell to \$36.96 per Bbl from \$48.38 per Bbl. The increase in production was primarily attributable to an increased number of producing wells from our horizontal drilling program and acquisitions, offset by normal and expected declines from our existing wells.

#### Natural gas revenue (including NGLs)

Natural gas revenues of \$4.6 million increased \$1.4 million, or 46%, during the three months ended June 30, 2016, compared to \$3.1 million for the same period of 2015. The increase primarily relates to a 53% increase in natural gas volumes and was predominantly offset by a 4% decrease in the average price realized, which fell to \$2.77 per Mcf from \$2.90 per Mcf, reflecting decreases in both natural gas and natural gas liquids prices. The increase in natural gas production was primarily attributable to an increased number of producing wells as mentioned above, offset by normal and expected declines from our existing wells.

Natural gas revenues of \$7.8 million increased \$2.2 million, or 39%, during the six months ended, June 30, 2016, compared to \$5.6 million for the same period of 2015. The increase primarily relates to a 65% increase in natural gas volumes and was predominantly offset by an 15% decrease in the average price realized, which fell to \$2.53 per Mcf from \$2.99 per Mcf, reflecting decreases in both natural gas and natural gas liquids prices. The increase in natural gas production was primarily attributable to an increased number of producing wells as mentioned above, offset by normal and expected declines from our existing wells.

#### **Operating Expenses**

(in thousands, except per unit amounts)	Three Months Ended June 30,										
	Per Per Total Change						BOE (	<b>BOE Change</b>			
		2016	BOE		2015	BOE		\$	%	\$	%
Lease operating expenses	\$	7,311	\$ 5.97	\$	6,575	\$ 7.59	\$	736	11%	\$ (1.62	(21)%
Production taxes		2,455	2.01		2,952	3.41		(497)	(17)%	(1.40	) (41)%
Depreciation, depletion and amortization		16,293	13.31		17,587	20.31		(1,294)	(7)%	(7.00	) (34)%
General and administrative		6,302	5.15		5,763	6.65		539	9%	(1.50	) (23)%
Accretion expense		395	0.32		134	0.15		261	195%	0.17	113%
Acquisition expense		1,906	nm		_	_		1,906	nm	nm	nm
Write-down of oil and natural gas properties		61,012	nm		_	_		61,012	nm	nm	nm

	Six Months Ended June 30,												
				Per			Per	Per Total Change			<b>BOE Change</b>		
		2016	]	BOE		2015	BOE		\$	%		\$	%
Lease operating expenses	\$	14,268	\$	6.05	\$	13,534	\$ 8.27	\$	734	5%	\$	(2.22)	(27)%
Production taxes		4,675		1.98		5,217	3.19		(542)	(10)%		(1.21)	(38)%
Depreciation, depletion and amortization		32,015		13.58		35,691	21.80		(3,676)	(10)%		(8.22)	(38)%
General and administrative		11,864		5.03		17,865	10.91		(6,001)	(34)%		(5.88)	(54)%
Accretion expense		575		0.24		343	0.21		232	68%		0.03	14%
Write-down of oil and natural gas properties		95,788		nm		_	_		95,788	nm		nm	nm
Rig termination fee		_		_		3,641	nm		(3,641)	nm		nm	nm
Acquisition expense		1,954		nm		_	_		1,954	nm		nm	nm

<sup>\*</sup>nm = not meaningful

**Lease operating expenses.** These are daily costs incurred to extract oil and natural gas out of the ground, together with the daily costs incurred to maintain our producing properties. Such costs also include maintenance, repairs and workover expenses related to our oil and natural gas properties.

For the three months ended June 30, 2016, LOE increased by 11% to \$7.3 million compared to \$6.6 million for the same period of 2015. For the three months ended June 30, 2016, LOE per BOE decreased to \$5.97 per BOE compared to \$7.59 per BOE for the same period of 2015, which was primarily attributable to improving operational efficiency, reductions in workovers of vertical wells and working with our service partners to achieve cost reductions. Higher production volumes also contributed to the 21% per BOE decrease for the three months ended June 30, 2016. The increase in production was primarily attributable to an increased number of producing wells as discussed above.

For the six months ended, June 30, 2016, LOE increased by 5% to \$14.3 million compared to \$13.5 million for the same period of 2015. For the six months ended, June 30, 2016, LOE per BOE decreased to \$6.05 per BOE compared to \$8.27 per BOE for the same period of 2015, which was primarily attributable to improving operational efficiency and reduced vertical workovers, and other cost reductions as mentioned above. Higher production volumes also contributed to the 27% per BOE decrease for the six months ended, June 30, 2016. The increase in production was primarily attributable to an increased number of producing wells as discussed above.

**Production taxes.** Production taxes include severance and ad valorem taxes. In general, production taxes are directly related to commodity price changes; however, severance taxes are based upon current year commodity prices, whereas ad valorem taxes are based upon prior year commodity prices. Severance taxes are paid on produced oil and natural gas based on a percentage of revenues from products sold at fixed rates established by federal, state or local taxing authorities. Where available, we benefit from tax credits and exemptions in our various taxing jurisdictions. In the counties where our production is located, we are also subject to ad valorem taxes, which are generally based on the taxing jurisdictions' valuation of our oil and gas properties.

Production taxes for the three months ended June 30, 2016 decreased by 17% to \$2.5 million compared to \$3.0 million for the same period of 2015. The decrease was primarily due to a decrease in ad valorem taxes attributable to a lower valuation of our oil and gas properties by the taxing jurisdictions. The decrease was offset by an increase in severance taxes, which was attributable to an increase

in revenue. On a per BOE basis, production taxes for the three months ended June 30, 2016 decreased by 41% compared to the same period of 2015.

Production taxes for the six months ended June 30, 2016 decreased by 10% to \$4.7 million compared to \$5.2 million for the same period of 2015. The decrease was primarily due to a decrease in ad valorem taxes attributable to a lower valuation of our oil and gas properties by the taxing jurisdictions. The decrease was offset by an increase in severance taxes, which was attributable to an increase in revenue. On a per BOE basis, production taxes for the six months ended June 30, 2016 decreased by 38% compared to the same period of 2015.

**Depreciation, depletion and amortization ("DD&A").** Under the full cost accounting method, we capitalize costs within a cost center and then systematically expense those costs on a units-of-production basis based on proved oil and natural gas reserve quantities. We calculate depletion on the following types of costs: (i) all capitalized costs, other than the cost of investments in unevaluated properties, less accumulated amortization; (ii) the estimated future expenditures to be incurred in developing proved reserves; and (iii) the estimated dismantlement and abandonment costs, net of estimated salvage values. Depreciation of other property and equipment is computed using the straight line method over their estimated useful lives, which range from three to fifteen years.

For the three months ended June 30, 2016, DD&A decreased 7% to \$16.3 million compared to \$17.6 million for the same period of 2015. For the three months ended June 30, 2016, DD&A decreased 34% per BOE to \$13.31 per BOE compared to \$20.31 per BOE for the same period of 2015. The decrease is attributable to our increased estimated proved reserves relative to our depreciable asset base and assumed future development costs related to undeveloped proved reserves. The decrease in our depreciable base was primarily related to the write-down of oil and natural gas properties during 2015 and the first quarter of 2016.

For the six months ended June 30, 2016, DD&A decreased 10% to \$32.0 million compared to \$35.7 million for the same period of 2015. For the six months ended June 30, 2016, DD&A decreased 38% per BOE to \$13.58 per BOE compared to \$21.80 per BOE for the same period of 2015. The decrease is attributable to our increased estimated proved reserves relative to our depreciable asset base and assumed future development costs related to undeveloped proved reserves. The decrease in our depreciable base was primarily related to the write-down of oil and natural gas properties during 2015 and the first quarter of 2016.

General and administrative, net of amounts capitalized ("G&A"). These are costs incurred for overhead, including payroll and benefits for our corporate staff, severance and early retirement expenses, costs of maintaining our headquarters, costs of managing our production and development operations, franchise taxes, depreciation of corporate level assets, public company costs, vesting of equity and liability awards under share-based compensation plans and related mark-to-market valuation adjustments over time, fees for audit and other professional services, and legal compliance.

G&A for the three months ended June 30, 2016 increased to \$6.3 million compared to \$5.8 million for the same period of 2015. G&A expenses for the periods indicated include the following (in millions):

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	For the Three Months Ended June 30,					
	2016 2015 \$ Change				% Change	
Recurring expenses						
G&A	\$	3.7 \$	3.5 \$	0.2	6%	
Share-based compensation		0.6	0.5	0.1	20%	
Fair value adjustments of cash-settled RSU awards		2.0	1.6	0.4	(25)%	
Non-recurring expenses						
Expense related to a threatened proxy contest		_	0.2	(0.2)	(100)%	
Total G&A expenses	\$	6.3 \$	5.8 \$	0.5	9%	

G&A for the six months ended June 30, 2016 decreased to \$11.9 million compared to \$17.9 million for the same period of 2015. G&A expenses for the periods indicated include the following (in millions):

	For the Six Months Ended June 30,					
	2	2016	2015	\$ Change	% Change	
Recurring expenses						
G&A	\$	7.8 \$	7.7 \$	0.1	1%	
Share-based compensation		1.2	1.0	0.2	20%	
Fair value adjustments of cash-settled RSU awards		2.7	4.2	(1.5)	(36)%	
Non-recurring expenses						
Early retirement expenses		_	3.6	(3.6)	(100)%	
Early retirement expenses related to share-based compensation		_	1.1	(1.1)	(100)%	
Expense related to a threatened proxy contest		0.2	0.3	(0.1)	(33)%	
Total G&A expenses	\$	11.9 \$	17.9 \$	(6.0)	(34)%	

Accretion expense. The Company is required to record the estimated fair value of liabilities for obligations associated with the retirement of tangible long-lived assets and the associated ARO costs. Interest is accreted on the present value of the ARO and reported as accretion expense within operating expenses in the consolidated statements of operations.

Accretion expense related to our ARO increased 195% and 68% for the three and six months ended June 30, 2016, respectively, compared to the same periods of 2015. Accretion expense generally correlates with the Company's ARO, which was \$6.1 million at June 30, 2016 as compared to \$4.1 million at June 30, 2015. See Note 9 in the Footnotes to the Financial Statements for additional information regarding the Company's ARO.

**Rig termination fee.** During the first quarter of 2015, the Company recognized \$3.1 million in expense related to the early termination of the contract for its vertical rig. In March 2015, the Company decided to terminate its one-year contract for a vertical rig (effective April 2015). The Company paid approximately \$3.1 million in reduced rental payments over the remainder of the lease term, which ended November 2015.

Acquisition expense. Acquisition expense for the three and six months ended June 30, 2016 were related to costs with respect to our acquisition efforts in the Permian Basin. See Note 3 in the Footnotes to the Financial Statements for additional information regarding the Company's acquisitions.

Write-down of oil and natural gas properties. Under full cost accounting rules, the Company reviews the carrying value of its proved oil and natural gas properties each quarter. Under these rules, capitalized costs of oil and natural gas properties, net of accumulated depreciation, depletion and amortization and deferred income taxes, may not exceed the present value of estimated future net cash flows from proved oil and natural gas reserves, discounted at 10%, plus the lower of cost or fair value of unevaluated properties, net of related tax effects (the full cost ceiling amount). These rules require pricing based on the preceding 12-months' average oil and natural gas prices based on closing prices on the first day of each month and require a write-down if the net capitalized costs of proved oil and natural gas properties exceeds the full cost ceiling.

For the three and six months ended June 30, 2016, the Company recognized write-down s of oil and natural gas properties of \$61 million and \$95.8 million, respectively, as a result of the ceiling test limitation. No write-down was recognized during the same periods of 2015. See Note 2 in the Footnotes to the Financial Statements for additional information. Based on prevailing commodity prices in the current environment, we could incur additional ceiling test write-downs in the future.

#### Other Income and Expenses and Preferred Stock Dividends

	Three Months Ended June 30,					
(in thousands)		2016	2015	\$ Change	% Change	
Interest expense, net of capitalized amounts	\$	4,180	\$ 5,106	\$ (926)	(18)%	
Loss on derivative contracts		15,484	8,249	7,235	88%	
Other income, net		(96)	(41)	(55)	134%	
Total	\$	19,568	\$ 13,314			
Income tax benefit	\$	_	\$ (2,116)	\$ 2,116	(100)%	
Preferred stock dividends		(1,823)	(1,973)	150	(8)%	

	Six Months Ended June 30,									
(in thousands)		2016	2015	\$ Change	% Change					
Interest expense, net of capitalized amounts	\$	9,671	\$ 9,964	\$ (293)	(3)%					
Loss on derivative contracts		16,416	5,820	10,596	182%					
Other income, net		(177)	(85)	(92)	108%					
Total	\$	25,910	\$ 15,699							
Income tax benefit	\$		\$ (7,193)	\$ 7,193	(100)%					
Preferred stock dividends		(3,647)	(3,947)	300	(8)%					

Interest expense, net of capitalized amounts. We finance a portion of our working capital requirements, capital expenditures and acquisitions with borrowings under our Credit Facility or with term debt. We incur interest expense that is affected by both fluctuations in interest rates and our financing decisions. We reflect interest paid to our lender in interest expense, net of capitalized amounts. In addition, we include the amortization of deferred financing costs (including origination and amendment fees), commitment fees and annual agency fees in interest expense.

Interest expense, net of capitalized amounts, incurred during the three months ended June 30, 2016 decreased \$0.9 million compared to the same period of 2015. The decrease is primarily attributable to a \$0.8 million increase in capitalized interest compared to the 2015 period, resulting from a higher average unevaluated property balance for the three months ended June 30, 2016 as compared to the same period of 2015. The increase in unevaluated property was primarily due to acquisitions costs. Also contributing to the decrease was a \$0.1 million decrease in interest expense related to our debt.

Interest expense, net of capitalized amounts, incurred during the six months ended June 30, 2016 decreased \$0.3 million compared to the same period of 2015. The decrease is primarily attributable to a \$0.4 million increase in capitalized interest compared to the 2015 period, resulting from a higher average unevaluated property balance for the six months ended June 30, 2016 as compared to the same period of 2015. The increase in unevaluated property was primarily due to acquisitions costs. Offsetting the decrease was a \$0.1 million increase in interest expense related to our debt.

See Note 5 in the Footnotes to the Financial Statements for additional information on our debt.

(Gain) loss on derivative contracts. We utilize commodity derivative financial instruments to reduce our exposure to fluctuations in commodity prices. This amount represents the (i) (gain) loss related to fair value adjustments on our open derivative contracts and (ii) (gains) losses on settlements of derivative contracts for positions that have settled within the period.

For the three months ended June 30, 2016, the net loss on derivative contracts was \$15.5 million compared to an \$8.2 million net loss for the same period of 2015. The net gain (loss) on derivative instruments for the periods indicated includes the following (in millions):

For the Three Months Ended March 31,						
	2016	2015	\$ Change			
\$	3.7 \$	4.5 \$	(0.8)			
	(18.5)	(12.7)	(5.8)			
\$	(14.8) \$	(8.2) \$	(6.6)			
\$	0.3 \$	0.5 \$	(0.2)			
	(1.0)	(0.5)	(0.5)			
\$	(0.7) \$	<u> </u>	(0.7)			
\$	(15.5) \$	(8.2) \$	(7.2)			
	\$	\$ 3.7 \$ (18.5) \$ (14.8) \$ \$ \$ (1.0) \$ (0.7) \$	2016     2015       \$ 3.7 \$ 4.5 \$       (18.5)     (12.7)       \$ (14.8)     \$ (8.2) \$       \$ 0.3 \$ 0.5 \$       (1.0)     (0.5)       \$ (0.7)     \$ - \$			

For the six months ended June 30, 2016, the net loss on derivative contracts was \$16.4 million compared to a \$5.8 million net loss for the same period of 2015. The net gain (loss) on derivative instruments for the periods indicated includes the following (in millions):

	For the Six Months Ended June 30,						
	·	2016		2015	\$ Cha	inge	
Oil derivatives							
Net gain on settlements	\$	11.2	\$	14.5	\$	(3.3)	
Net loss on fair value adjustments		(27.6)		(20.5)		(7.1)	
Total loss	\$	(16.4)	\$	(6.0)	\$	(10.4)	
Natural gas derivatives							
Net gain on settlements	\$	0.5	\$	0.8	\$	(0.3)	
Net loss on fair value adjustments		(0.5)		(0.6)		0.1	
Total gain (loss)	\$	_	\$	0.2	\$	(0.2)	
Total loss on derivative contracts	\$	(16.4)	\$	(5.8)	\$	(10.6)	

See Notes 6 and 7 in the Footnotes to the Financial Statements for a reconciliation of the components of the Company's derivative contracts and disclosures related to derivative instruments including their composition and valuation.

*Income tax expense.* The Company had no income tax expense for the three and six months ended June 30, 2016 compared to an income tax benefit of \$2.1 million and \$7.2 million for the same periods of 2015. The change in income tax expense is primarily related to recording a valuation allowance of \$147.5 million at June 30, 2016 and the difference in the amount of income (loss) before income taxes between periods. See Note 8 in the Footnotes to the Financial Statements for additional information.

**Preferred Stock dividends.** Preferred Stock dividends for the three and six months ended June 30, 2016 were \$1.8 million and \$3.6 million, respectively, as compared to \$2.0 million and \$3.9 million for the same periods of 2015, respectively. The decrease was due to a decrease in the number of preferred shares outstanding attributable to a partial share conversion in February 2016 in which the Company exchanged a total of 120,000 shares of Preferred Stock for 719,000 shares of common stock. Dividends reflect a 10% dividend rate. See Note 10 in the Footnotes to the Financial Statements for additional information.

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## Item 3. Quantitative and Qualitative Disclosures about Market Risk

We are exposed to a variety of market risks including commodity price risk, interest rate risk and counterparty and customer risk. We address these risks through a program of risk management including the use of derivative instruments.

#### Commodity price risk

The Company's revenues are derived from the sale of its oil and natural gas production. The prices for oil and natural gas remain extremely volatile and sometimes experience large fluctuations as a result of relatively small changes in supply, weather conditions, economic conditions and government actions. From time to time, the Company enters into derivative financial instruments to manage oil and natural gas price risk, related both to NYMEX benchmark prices and regional basis differentials. The total volumes which we hedge through use of our derivative instruments varies from period to period; however, generally our objective is to hedge approximately 50% to 75% of our anticipated internally forecast production for the next 12 to 24 months, subject to the covenants under our Credit Facility. Our hedge policies and objectives may change significantly with movements in commodities prices or futures prices, in addition to modification of our capital spending plans related to operational activities and acquisitions.

The Company's hedging portfolio, linked to NYMEX benchmark pricing, covers approximately 48% and 25% of our expected oil and natural gas production, respectively, for the remaining six months of 2016, based on the midpoint of publicly disclosed guidance as of August 8, 2016, including the impact of pending transactions. We also have commodity hedging contracts linked to Midland WTI basis differentials relative to Cushing covering approximately 32% of our expected oil production for the remaining six months of 2016, based on the midpoint of publicly disclosed oil production guidance as of August 8, 2016, including the impact of pending transactions. Our actual production may vary from the amounts estimated, perhaps materially. See Note 6 in the Footnotes to the Financial Statements for a description of the Company's outstanding derivative contracts at June 30, 2016 and derivative contracts established subsequent to that date.

The Company may utilize fixed price swaps, which reduce the Company's exposure to decreases in commodity prices and limit the benefit the Company might otherwise have received from any increases in commodity prices. Swap contracts may also be enhanced by the simultaneous sale of call or put options to effectively increase the effective swap price as a result of the receipt of premiums from the option sales.

The Company may utilize price collars to reduce the risk of changes in oil and natural gas prices. Under these arrangements, no payments are due by either party as long as the applicable market price is above the floor price (purchased put option) and below the ceiling price (sold call option) set in the collar. If the price falls below the floor, the counter-party to the collar pays the difference to the Company, and if the price rises above the ceiling, the counterparty receives the difference from the Company. Additionally, the Company may sell put (or call) options at a price lower than the floor price (or higher than the ceiling price) in conjunction with a collar (three-way collar) and use the proceeds to increase either or both the floor or ceiling prices. In a three-way collar, to the extent that realized prices are below the floor price of the sold put option (or above the ceiling price of the sold call option), the Company's net realized benefit from the three-way collar will be reduced on a dollar-for-dollar basis.

The Company may purchase put options, which reduce the Company's exposure to decreases in oil and natural gas prices while allowing realization of the full benefit from any increases in oil and natural gas prices. If the price falls below the floor, the counterparty pays the difference to the Company.

The Company enters into these various agreements from time to time to reduce the effects of volatile oil and natural gas prices and does not enter into derivative transactions for speculative purposes. Presently, none of the Company's derivative positions are designated as hedges for accounting purposes.

#### Interest rate risk

On June 30, 2016, the Company's debt consisted of \$300 million of outstanding principal related to its Term Loan and \$40 million outstanding balance on our Credit Facility. The Company is subject to market risk exposure related to changes in interest rates on our indebtedness under the Term Loan and Credit Facility. As of June 30, 2016, the interest rate on our Term Loan borrowings was 8.50%. An increase or decrease of 1% in the interest rate would have a corresponding increase or decrease in our annual net income of

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approximately \$3.4 million based on the \$340 million outstanding in the aggregate under the Term Loan on June 30, 2016. The Company is also subject to market risk exposure related to changes in the underlying LIBOR-based interest rate used for the Term Loan to the extent that available LIBOR election options exceed the 1.0% floor rate. See Note 5 to the Consolidated Financial Statements for more information on the Company's interest rates on debt.

Counterparty and customer credit risk

The Company's principal exposures to credit risk are through receivables from the sale of our oil and natural gas production, joint interest receivables and receivables resulting from derivative financial contracts.

The Company markets its oil and natural gas production to energy marketing companies. We are subject to credit risk due to the concentration of our oil and natural gas receivables with several significant customers. We do not require any of our customers to post collateral, and the inability of our significant customers to meet their obligations to us or their insolvency or liquidation may adversely affect our financial results. At June 30, 2016 our total receivables from the sale of our oil and natural gas production were approximately \$30.6 million.

Joint interest receivables arise from billings to entities that own partial interests in the wells we operate. These entities participate in our wells primarily based on their ownership in leases on which we have or intend to drill. We have little ability to control whether these entities will participate in our wells. At June 30, 2016 our joint interest receivables were approximately \$12.4 million.

Our oil and natural gas derivative arrangements expose us to credit risk in the event of nonperformance by counterparties. Most of the counterparties on our derivative instruments currently in place are lenders under our Credit Facility. We are likely to enter into additional derivative instruments with these or other lenders under our Credit Facility, representing institutions with an investment grade ratings. We have existing International Swap Dealers Association Master Agreements ("ISDA Agreements") with our derivative counterparties. The terms of the ISDA Agreements provide us and the counterparties with rights of offset upon the occurrence of defined acts of default by either us or a counterparty to a derivative, whereby the party not in default may offset all derivative liabilities owed to the defaulting party against all derivative asset receivables from the defaulting party.

#### **Item 4. Controls and Procedures**

Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Exchange Act is accumulated and communicated to the issuer's management, including its principal executive and financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. Our Chief Executive Officer and Chief Financial Officer performed an evaluation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). Based on this evaluation, our principal executive and principal financial officers have concluded that the Company's disclosure controls and procedures were effective as of June 30, 2016.

Changes in internal control over financial reporting. There were no changes to our internal control over financial reporting during our last fiscal quarter that have materially affected, or are reasonable likely to materially affect, our internal control over financial reporting.

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#### Part II. Other Information

#### Item 1. Legal Proceedings

We are a defendant in various legal proceedings and claims, which arise in the ordinary course of our business. We do not believe the ultimate resolution of any such actions will have a material effect on our financial position or results of operations.

#### Item 1A. Risk Factors

Other than as set forth below, there have been no material changes with respect to the risk factors disclosed in our 2015 Annual Report on Form 10-K and our Quarterly Report on Form 10-Q for the three months ended March 31, 2016.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On May 26, 2016, to partially fund the Big Star Transaction described in Note 3 in the Footnotes to the Financial Statements, the Company issued 9,333,333 shares of common stock to the sellers of the properties at an assumed offering price of \$11.74 per share, which is the latest reported sale price of our common stock on the New York Stock Exchange on that date. The shares were issued in reliance on Section 4(2) of the Securities Act.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

None.

Item 5. Other Information

None.

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#### Item 6. Exhibits

The following exhibits are filed as part of this Form 10-Q.

Exhibit Number Description

#### 3. Articles of Incorporation and By-Laws

- 3.1 (a) Certificate of Incorporation of the Company, as amended through May 1, 2016
- 3.2 Certificate of Designation of Rights and Preferences of 10% Series A Cumulative Preferred Stock (incorporated by reference to Exhibit 3.5 of the Company's Form 8-A, filed on May 23, 2013)
- 3.3 Bylaws of the Company (incorporated by reference from Exhibit 3.2 of the Company's Registration Statement on Form S-4, filed on August 4, 1994, Reg. No. 33-82408)

#### 4. Instruments defining the rights of security holders, including indentures

- 4.1 Specimen Common Stock Certificate (incorporated by reference from Exhibit 4.1 of the Company's Registration Statement on Form S-4, filed on August 4, 1994, Reg. No. 33-82408)
- 4.2 Certificate for the Company's 10% Cumulative Preferred Stock (incorporated by reference to Exhibit 4.1 of the Company's Form 8-A, filed on May 23, 2013)

#### 10. Material Contracts

- 10.1 Purchase and Sale Agreement among BSM Energy LP, Crux Energy, LP and Zaniah Energy, LP, as Sellers and CPOC, as Purchaser and Callon, as Purchaser Parent, dated April 19, 2016 (incorporated by reference to Exhibit 2.1 of the Company's Form 8-K, filed on April 19, 2016)
- Underwriting Agreement dated as of April 19, 2016 between Callon Petroleum Company and Credit Suisse Securities (USA) LLC (incorporated by reference to Exhibit 1.1 of the Company's Form 8-K, filed on April 21, 2016)
- 10.3 Registration Rights Agreement among Callon Petroleum Company and each of the persons set forth on Schedule A therein, dated May 26, 2016 (incorporated by reference to Exhibit 10.1 of the Company's Form 8-K, filed on May 31, 2016)
- 10.4 (a) Amendment No. 3 to the Fifth Amended and Restated Credit Agreement among Callon Petroleum Company, JPMorgan Chase Bank, National Association, as administrative agent and the Lenders and parties named therein dated July 13, 2016

## 31. Section 13a-14 Certifications

- 31.1 (a) Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 (a) Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

### 32. Section 1350 Certifications

32.1 (b) Section 1350 Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

#### 101. (c) Interactive Data Files

- (a) Filed herewith.
- (b) Furnished herewith. Pursuant to SEC Release No. 33-8212, this certification will be treated as "accompanying" this report and not "filed" as part of such report for purposes of Section 18 of the Exchange Act or otherwise subject to the liability of Section 18 of the Exchange Act, and this certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, except to the extent that the registrant specifically incorporates it by reference.
- (c) Pursuant to Rule 406T of Regulation S-T, these interactive data files are being furnished herewith and are not deemed filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, or Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability.

Callon Petroleum Company Table of Contents

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## Callon Petroleum Company

<u>Signature</u>	<u>Title</u>	<u>Date</u>
/s/ Fred L. Callon Fred L. Callon	President and Chief Executive Officer	August 8, 2016
/s/ Joseph C. Gatto, Jr. Joseph C. Gatto, Jr.	Senior Vice President, Chief Financial Officer and Treasurer	August 8, 2016
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## STATE OF DELAWARE SECRETARY OF STATE DIVISION OF CORPORATIONS FILED 10:00 AM 03/29/1994 344051804 - 2390003

# CERTIFICATE OF INCORPORATION OF CALLON PETROLEUM HOLDING COMPANY

#### ARTICLE ONE

The name of the Corporation is Callon Petroleum Holding Company.

#### ARTICLE TWO

The address of the Corporation's registered office in the State of Delaware is 1209 Orange Street, Wilmington, New Castle County, Delaware, 19801, and the name of its registered agent at such address is The Corporation Trust Company.

#### ARTICLE THREE

The nature of the business or purposes to be conducted or promoted is to engage in any lawful act or activity for which corporations may be organized under the General Corporation Law of Delaware ("Act"),

#### ARTICLE FOUR

The Corporation shall have authority to issue two classes of stock, and the total number authorized shall be one (1) share of Common Stock of the par value of one cent (\$.01) each, and one (1) share of Preferred Stock of the par value of one cent (\$.01) each. A description of the different classes of stock of the Corporation and a statement of the designations and the powers, preferences and rights, and the qualifications, limitations or restrictions thereof, in respect of each class of such stock are as follows:

1. ISSUANCE IN CLASS OR SERIES. The Common Stock or Preferred Stock may be issued from time to time in one or more series, or either or both of the Common and Preferred Stock may be divided into additional classes and such classes into one or more series. The terms of a class or series, including all rights and preferences, shall be as specified in the resolution or resolutions adopted by the Board of Directors designating such class or series which resolution or resolutions the Board of Directors is hereby expressly authorized to adopt. Such resolution or resolutions with respect to a class or series shall specify all or such of the rights or preferences of such class or series as the Board of Directors shall determine, including, without limitation, any or all of the following, if applicable: (a) the number of shares to constitute such class or series and the distinctive designation thereof; (b) the dividend or manner for determining the dividend payable with respect to the shares of such class or series and the date or dates from which dividends shall accrue, whether such dividends shall be cumulative, and, if cumulative, the date or dates from which dividends shall accumulate and whether the shares in such class or series shall be entitled to preference or priority over any other class or series of stock of the Corporation with respect to payment of dividends; (c) the terms and conditions, including price or a manner for determining the price, of redemption, if any, of the shares of such class or series; (d) the terms and conditions of a retirement or sinking fund, if any, for the purchase or redemption of the shares of such class or series; (e) the amount which the shares of such class or series shall be entitled to receive, if any, in the event of any liquidation, dissolution or winding up of the Corporation and whether such shares shall be entitled to a preference or priority over shares of another class or series with respect to amounts received in connection with any liquidation, dissolution or winding up of the Corporation; (f) whether the shares of such class or series shall be convertible into, or exchangeable for, shares of stock of any other class or classes, or any other series of the same or any other class or classes of

stock, of the Corporation and the terms and conditions of any such conversion or exchange; (g) the voting rights, if any, of shares of stock of such class or series in addition to those granted herein, if any; (h) the status as to reissuance or sale of shares of such class or series redeemed, purchased or otherwise reacquired or surrendered to the Corporation on conversion; (i) the conditions and restrictions, if any, on the payment of dividends or on the making of other distributions on, or the purchase, redemption or other acquisition by the Corporation or any subsidiary, of any other class or series of stock of the Corporation ranking junior to such shares as to dividends or upon liquidation; (j) the conditions, if any, on the creation of indebtedness of the Corporation, or any subsidiary, and (k) such other preferences, rights, restrictions and qualifications as the Board of Directors may determine.

All shares of the Common Stock shall rank equally and all shares of the Preferred Stock shall rank equally, and be identical within their classes in all respects regardless of series, except as to terms which may be specified by the Board of Directors pursuant to the above provisions. All shares of any one series of a class of Common Stock or Preferred Stock shall be of equal rank and identical in all respects, except that shares of any one series issued at different times may differ as to the dates which dividends thereon shall accrue and be cumulative.

- 2. OTHER PROVISIONS. Shares of Common Stock or Preferred Stock of any class or series may be issued with such voting powers, full or limited, or no voting powers, and such designations, preferences and relative participating, option or special rights, and qualifications, limitations or restrictions thereof, as shall be stated and expressed in the resolution or resolutions providing for the issuance of such stock adopted by the Board of Directors. Any of the voting powers, designations, preferences, rights and qualifications, limitations or restrictions of any such class or series of stock may be made dependent upon facts ascertainable outside the resolution or resolutions of the Board of Directors providing for the issue of such stock by the Board of Directors, provided the manner in which such facts shall operate upon the voting powers, designations, preferences, rights and qualifications, limitations or restrictions of such class or series is clearly set forth in the resolution or resolutions providing for the issue of such stock adopted by the Board of Directors.
- 3. COMMON STOCK. Except as otherwise provided in any resolution or resolutions adopted by the Board of Directors providing for the issuance of a class or series of Preferred Stock or Common Stock, the Common Stock shall (a) have the exclusive voting power of the corporation; (b) entitle the holders thereof to one vote per share at all meetings of the stockholders of the Corporation; (c) entitle the holders to share ratably, without preference over any other shares of the Corporation, in all assets of the Corporation in the event of any dissolution, liquidation or winding up of the Corporation; and (d) entitle the record holders thereof on such record dates as are determined, from time to time, by the Board of Directors to receive such dividends, if any, if, as and when declared by the Board of Directors.

## ARTICLE FIVE

The Corporation is to have perpetual existence.

#### ARTICLE SIX

1. NUMBER, ELECTION AND TERM OF DIRECTORS. The business and affairs of the Corporation shall be managed by a Board of Directors, which, subject to the rights of holders of shares of any class of series of Preferred Stock of the Corporation then outstanding to elect additional directors under specified circumstances, shall consist of not less than three nor more than twenty-one persons. The exact number of directors within the minimum and maximum limitations specified in the preceding sentence shall be fixed from time to time by either (i) the Board of Directors pursuant to a resolution adopted by a majority of the entire Board of Directors or (ii) the affirmative vote of the holders of 80% or more of the voting power of all of the shares of the Corporation entitled to vote generally in the election of directors voting together as a single class. No decrease in the number of directors constituting the Board of Directors shall shorten the term of any incumbent director. The directors shall be divided into three classes as nearly equal in number as possible, with the term of office of the first class to expire at the 1995 annual meeting of stockholders, the

term of office of the second class to expire at the 1996 annual meeting of stockholders, and the term of office of the third class to expire at the 1997 annual meeting of stockholders, and with the members of each class to hold office until their successors shall have been elected and qualified At each annual meeting of stockholders following such initial classification and election, directors elected to succeed those directors whose terms expire shall be elected for a term of office to expire at the third succeeding annual meeting of stockholders after their election.

- STOCKHOLDER NOMINATION OF DIRECTOR CANDIDATES. Advance notice of stockholder nominations for the election of directors shall be submitted to the Board of Directors at least 120 days in advance of the scheduled date for the next annual meeting of stockholders.
- 3. NEWLY CREATED DIRECTORSHIPS AND VACANCIES. Subject to the rights of the holders of any series of any Preferred Stock then outstanding, newly created directorships resulting from any increase in the authorized number of directors and any vacancies in the Board of Directors resulting from the death, resignation, retirement, disqualification, removal from office or other cause may be filled by a majority vote of the directors then in office even though less than a quorum, or by a sole remaining director.
- 4. REMOVAL. Subject to the rights of the holders of any series of any Preferred Stock then outstanding, any director or the entire Board of Directors, may be removed from office at any annual or special meeting called for such purpose, and then only for cause and only by the affirmative vote of the holders of 80% or more of the voting power of all of the shares of the Corporation entitled to vote generally in the election of directors, voting together as a single class. As used herein, cause shall mean only the following: conviction of a felony or proof, beyond the existence of a reasonable doubt, that a director has committed grossly negligent or wilful misconduct resulting in a material detriment to the Corporation or committed a material breach of his fiduciary duty to the Corporation resulting in a material detriment to the Corporation.
- 5. AMENDMENT, REPEAT, ETC. Notwithstanding anything contained in this Certificate of Incorporation to the contrary, the affirmative vote of the holders of 80% or more of the voting power of all of the shares of the Corporation entitled to vote generally in the election of directors, voting together as a single class, shall be required to alter, amend or adopt any provision inconsistent with or repeal this Article Six, or to alter, amend, adopt any provision inconsistent with or repeal comparable sections of the Bylaws of the Corporation.

#### ARTICLE SEVEN

Subject to the rights of the holders of any series of Preferred Shares then outstanding, Any action required or permitted to be taken by the stockholders of the Corporation must be effected at a duly called annual or special meeting of stockholders of the Corporation and may not be effected by any consent in writing by such stockholders unless all of the stockholders entitled to vote thereon consent thereto in writing. Notwithstanding anything contained in this Certificate of Incorporation to the contrary, the affirmative vote of the holders of 80% or more of the voting power of all the shares of the Corporation entitled to vote generally in the election of directors, voting together as a single class, shall be required to call a special meeting of stockholders or to alter, amend or adopt any provision inconsistent with or repeal this Article Seven, or to alter, amend or adopt any provision inconsistent with comparable sections of the Bylaws.

#### ARTICLE EIGHT

The Corporation shall have the power to indemnify its present or former directors, officers, employees and agents or any person who served or is serving at the request of the Corporation as a director, officer, employee or agent of another corporation, partnership, joint venture, trust or other enterprise to the fun extent permitted by the General Corporation Law of Delaware. Such indemnification shall not be deemed exclusive of any other rights to which such person may be entitled, under any Bylaws, agreements, vote of stockholders or disinterested directors, or otherwise.

#### ARTICLE NINE

A director of the Corporation shall not be personally liable to the Corporation or its stockholders for monetary damages or breach of fiduciary duty as a director, except for liability (i) for any breach of the director's duty of loyalty to the Corporation or its stockholders, (if) for acts or omissions not in good faith or which involved intentional misconduct or a knowing violation of law, (iii) under Section 174 of the Act, or, (iv) for any transaction from which the director derived an improper personal benefit.

#### ARTICLE TEN

In furtherance and not in limitation of the powers conferred by statute, the board of directors is expressly authorized to make, alter or repeal the Bylaws of the corporation.

#### ARTICLE ELEVEN

The name and address of the incorporator is as follows:

George G. Young III Butler & Binion 1700 First Interstate Bank Plaza Houston, Texas 77002 In Witness Whereof, this certificate of incorporation was executed by the above named individual on this 28th day of March, 1994.

/s/ George G. Young III George G. Young III

#### STATE OF DELAWARE SECRETARY OF STATE DIVISION OF CORPORATIONS FILED 04:30 PM 08/04/1994 944145890 - 2390003

#### CERTIFICATE OF AMENDMENT

OF

#### CERTIFICATE OF INCORPORATION

Callon Petroleum Holding Company, a corporation organized and existing under and by virtue of the General Corporation Law of the State of Delaware (the "Corporation"),

#### DOES HEREBY CERTIFY:

FIRST: That the Board of Directors of the Corporation, by the unanimous written consent of its members, filed with the minutes of the Board, adopted a resolution proposing and declaring advisable the following amendment to the Certificate of Incorporation of the Corporation:

RESOLVED, that the Certificate of Incorporation of the Corporation be amended by chanting Section 1. of the Article thereof numbered "SIX" so that, as amended, Section 1. of said Article shall be and read as follow:

#### "ARTICLE SIX

NUMBER, ELECTION AND TERM OF DIRECTORS. The business and affairs of the Corporation shall be managed by a Board of Directors, which, subject to the rights of holders of shares of any class or series of Preferred Stock of the Corporation then outstanding to elect additional directors under specified circumstances, shall consist of no more than twenty-one person. The number of initial directors shall be two. Thereafter, the exact number of director within the maximum limitations as specified above shall be fixed from time to time by either (i) the Board of Directors pursuant to a resolution adopted by a majority of the entire Board of Directors or (ii) the affirmative vote of the holders of 80% or more of the voting power of all of the shares of the Corporation entitled to vote generally in the election of directors voting together as a single class. No decrease in the number of directors constituting the Board of Directors shall shorten the term of any incumbent director. The directors shall be divided into three classes as nearly equal in number as possible, with the term of office of the first class to expire at the first annual meeting of stockholders following their election, the term of office of the second class to expire at the second annual meeting of stockholders following their election, and the term of office of the third class to expire at the third annual meeting of stockholders following their election, and with the members of each class to hold office until their successors shall have been elected and qualified. At each annual meeting of stockholders following such initial classification and election, directors elected to succeed those directors whose terms expire shall be elected for a term of office to expire at the third succeeding annual meeting of stockholders after their election. Notwithstanding the foregoing, the above provisions regarding classification of directors shall be applicable only in the event that the Board of Directors is composed of three or more directors. Election of directors need not be by written ballot, except as otherwise provided in the Bylaws.

SECOND: That in lieu of a meeting and vote of stockholders, the sole stockholder of the Corporation has given its written consent to the amendment in accordance with the provisions of Section 228 of the General Corporation Law of the State of Delaware.

THIRD: That the amendment was duly adopted in accordance with the applicable provisions in Sections 242 and 228 of the General Corporation Law of the State of Delaware.

IN WITNESS WHEREOF, the Corporation has caused this Certificate to be signed by Fred L. Callon, its President, and attested by H. Michael Tatum, Jr., its Secretary, this 2nd day of August, 1994.

## CALLON PETROLEUM HOLDING COMPANY

By /s/ Fred L. Callon Fred L. Callon, President

ATTEST

/s/ H. Michael Tatum Jr. H. Michael Tatum Jr., Secretary

#### STATE OF DELAWARE SECRETARY OF STATE DIVISION OF CORPORATIONS FILED 04:30 PM 09/16/1994 944174625 - 2390003

#### CERTIFICATE OF MERGER

OF

# CALLON CONSOLIDATED PARTNERS, L.P. (a Delaware limited partnership)

with and into

## CALLON PETROLEUM HOLDING COMPANY (a Delaware corporation)

Callon Consolidated Partners, L.P., a Delaware limited partnership, for the purpose of merging with Callon Petroleum Holding Company, a Delaware corporation, hereby certifies as follows:

1. The name and jurisdiction of formation or organization of each of the constituent entities are:

Name Jurisdiction

Callon Petroleum Holding Company Delaware
Callon Consolidated Partners, L.P.

Delaware

- An agreement and plan of consolidation has been approved, adopted, certified, executed and
- 3. The name of the surviving corporation is Callon Petroleum Holding Company, which shall herewith be changed to Callon Petroleum Company.

acknowledged by each of the constituent entities in accordance with section 263 of the Delaware General Corporation Law.

- 4. The amendments or changes in the Certificate of Incorporation of the surviving corporation are as follows:
  - (i) Article One is amended and replaced in its entirety with the following Article One:

#### "ARTICLE ONE

The name of the Corporation is Callon Petroleum Company."

(ii) The first sentence of Article Four is amended and replaced in its entirety with the following sentence:

"The Corporation shall have authority to issue two classes of stock, and the total number authorized shall be 20,000,000 shares of Common Stock of the par value of one cent (\$.01) each, and 2,500,000 shares of Preferred Stock of the par value of one cent (\$.01) each."

5. The executed agreement and plan of consolidation is on file at the principal place of business of the surviving corporation, the address of which is:

Callon Petroleum Holding Company 200 North Canal Street Natchez, Mississippi 39120 6. A copy of the agreement and plan of consolidation will be furnished by Callon Petroleum Holding Company, on request and without cost, to any partner or stockholder of a constituent entity.

IN WITNESS WHEREOF, this Certificate of Merger has been duly executed as of the 16th day of September 1994, and is being filed by Callon Petroleum Holding Company, the surviving corporation.

## CALLON PETROLEUM HOLDING COMPANY

By: /s/ FRED L. CALLON FRED L. CALLON, President

Attest:

/s/ H. Michael Tatum, Jr. H. Michael Tatum, Jr., Secretary

# AMENDMENT TO CERTIFICATE OF INCORPORATION OF CALLON PETROLEUM COMPANY

The undersigned, Robert A. Mayfield, Corporate Secretary of Callon Petroleum Company, a corporation organized and existing under the laws of the State of Delaware (the "CORPORATION"), does hereby certify as follows:

FIRST: The name of the Corporation is Callon Petroleum Company

SECOND: This Amendment (the "AMENDMENT") to the Certificate of Incorporation of the Corporation (the "CERTIFICATE") was duly adopted in accordance with the provisions of Section 242 of the Delaware General

Corporation Law. The Board of Directors has duly adopted resolutions setting forth and declaring advisable this Amendment and the holders of a majority of the outstanding stock of the Corporation entitled to vote at the special meeting of the stockholders called for the purpose of voting on the Amendment have voted in favor of this Amendment.

THIRD: The Certificate is hereby amended by amending and restating the first sentence of Article Four to be and read as follows:

"The Corporation shall have authority to issue two classes of stock, and the total number authorized shall be 30,000,000 shares of Common Stock, par value \$.01 per share, and 2,500,000 shares of Preferred Stock, par value \$.01 per share."

IN WITNESS WHEREOF, the undersigned has executed this Amendment on behalf of the Corporation and has attested such execution and does verify and affirm, under penalty of perjury, that this Amendment is the act and deed of the Corporation and that the facts stated herein are true as of this 23rd day of January, 2004.

## CALLON PETROLEUM COMPANY

By: /s/ Robert A. Mayfield
Robert A. Mayfield, Corporate Secretary

# CERTIFICATE OF AMENDMENT OF CERTIFICATE OF INCORPORATION OF CALLON PETROLEUM COMPANY

The undersigned, Robert A. Mayfield, Corporate Secretary of Callon Petroleum Company, a corporation organized and existing under and by virtue of the General Corporation Law of the State of Delaware (the "Corporation"), does hereby certify as follows:

**FIRST:** The name of the Corporation is Callon Petroleum Company.

**SECOND:** This Amendment (the "Amendment") to the Certificate of Incorporation of the Corporation (the "Certificate") was duly adopted in accordance with the provisions of Section 242 of the Delaware General Corporation Law. The Board of Directors has duly adopted resolutions setting forth and declaring advisable this Amendment and the holders of a majority of the outstanding stock of the Corporation entitled to vote at the special meeting of the stockholders called and held upon notice in accordance with Section 222 of the General Corporation Law of the State of Delaware for the purpose of voting on the Amendment have voted in favor of this Amendment.

**THIRD:** The Certificate is hereby amended by amending and restating the first sentence of Article Four to be and read as follows:

"The Corporation shall have authority to issue two classes of stock, and the total number authorized shall be 60,000,000 shares of Common Stock, par value \$.01 per share, and 2,500,000 shares of Preferred Stock, par value \$.01 per share."

**IN WITNESS WHEREOF,** the undersigned has executed this Amendment on behalf of the Corporation and has attested such execution and does verify and affirm, under penalty of perjury, that this Amendment is the act and deed of the Corporation and that the facts stated herein are true as of this 31st day of December, 2009.

#### **Callon Petroleum Company**

By: <u>/s/ Robert A. Mayfield</u>
Robert A. Mayfield, Corporate Secretary

# CERTIFICATE OF AMENDMENT OF CERTIFICATE OF INCORPORATION OF CALLON PETROLEUM COMPANY

The undersigned, B.F. Weatherly, Corporate Secretary of Callon Petroleum Company, a corporation organized and existing under and by virtue of the General Corporation Law of the State of Delaware (the "Corporation"), does hereby certify as follows:

**FIRST:** The name of the Corporation is Callon Petroleum Company.

**SECOND:** This Amendment (the "Amendment") to the Certificate of Incorporation of the Corporation (the "Certificate") was duly adopted in accordance with the provisions of Section 242 of the Delaware General Corporation Law. The Board of Directors has duly adopted resolutions setting forth and declaring advisable this Amendment and the holders of a majority of the outstanding stock of the Corporation entitled to vote at the special meeting of the stockholders called and held upon notice in accordance with Section 222 of the General Corporation Law of the State of Delaware for the purpose of voting on the Amendment have voted in favor of this Amendment.

**THIRD:** The Certificate is hereby amended by amending and restating the first sentence of Article Four to be and read as follows:

"The Corporation shall have authority to issue two classes of stock, and the total number authorized shall be 110,000,000 shares of Common Stock, par value \$.01 per share, and 2,500,000 shares of Preferred Stock, par value \$.01 per share."

**IN WITNESS WHEREOF,** the undersigned has executed this Amendment on behalf of the Corporation and has attested such execution and does verify and affirm, under penalty of perjury, that this Amendment is the act and deed of the Corporation and that the facts stated herein are true as of this 15th day of January, 2014.

#### **Callon Petroleum Company**

By: /s/ B.F. Weatherly

B.F. Weatherly, Corporate Secretary

# CERTIFICATE OF AMENDMENT OF CERTIFICATE OF INCORPORATION OF CALLON PETROLEUM COMPANY

The undersigned, B.F. Weatherly, Corporate Secretary of Callon Petroleum Company, a corporation organized and existing under and by virtue of the General Corporation Law of the State of Delaware (the "Corporation"), does hereby certify as follows:

**FIRST:** The name of the Corporation is Callon Petroleum Company.

**SECOND:** This Amendment (the "**Amendment**") to the Certificate of Incorporation of the Corporation (the "**Certificate**") was duly adopted in accordance with the provisions of Section 242 of the Delaware General Corporation Law. The Board of Directors has duly adopted resolutions setting forth and declaring advisable this Amendment and the holders of a majority of the outstanding stock of the Corporation entitled to vote at the special meeting of the stockholders called and held upon notice in accordance with Section 222 of the General Corporation Law of the State of Delaware for the purpose of voting on the Amendment have voted in favor of this Amendment.

**THIRD:** The Certificate is hereby amended by amending and restating the first sentence of Article Four to be and read as follows:

"The Corporation shall have authority to issue two classes of stock, and the total number authorized shall be 150,000,000 shares of Common Stock, par value \$.01 per share, and 2,500,000 shares of Preferred Stock, par value \$.01 per share."

**IN WITNESS WHEREOF**, the undersigned has executed this Amendment on behalf of the Corporation and has attested such execution and does verify and affirm, under penalty of perjury, that this Amendment is the act and deed of the Corporation and that the facts stated herein are true as of this 20th day of May, 2015.

#### **Callon Petroleum Company**

By: <u>/s/ B.F. Weatherly</u>
B.F. Weatherly, Corporate Secretary

## AMENDMENT NO. 3 TO FIFTH AMENDED AND RESTATED CREDIT AGREEMENT

This AMENDMENT NO. 3 TO FIFTH AMENDED AND RESTATED CREDIT AGREEMENT ("Amendment") entered into and effective as of July 11, 2016 (the "Effective Date") is by and among Callon Petroleum Company, a Delaware corporation (the "Borrower"), the subsidiaries of the Borrower party hereto (the "Guarantors"), the Lenders party hereto (as defined below), and JPMorgan Chase Bank, National Association, as administrative agent (in such capacity, the "Administrative Agent") and as an issuing lender (in such capacity, the "Issuing Lender").

#### RECITALS

- A. The Borrower is party to that certain Fifth Amended and Restated Credit Agreement dated as of March 11, 2014 among the Borrower, the financial institutions party thereto from time to time, as lenders (the "Lenders"), the Administrative Agent and the Issuing Lender (as amended by that certain Amendment No. 1 to Fifth Amended and Restated Credit Agreement dated June 11, 2014 and that certain Amendment No. 2 to Fifth Amended and Restated Credit Agreement dated October 8, 2014, and as the same may be further amended, restated, supplemented or otherwise modified from time to time, the "Credit Agreement").
- B. Certain financial institutions not previously party to the Credit Agreement (each a "New Lender") have agreed to become a party to the Credit Agreement as Lenders pursuant to the terms hereof.
- C. The Lenders party to the Credit Agreement prior to the effectiveness of this Amendment (the "Existing Lenders") wish to reallocate the Commitments pursuant to the terms hereof in order to allow the New Lenders to acquire an interest in the Commitments and in order to effect such reallocation, the Existing Lenders have agreed to assign certain percentages of their rights and obligations under the Credit Agreement as Lenders to the New Lenders pursuant to the terms hereof.
- D. Subject to the terms and conditions set forth herein, the parties hereto wish to amend the Credit Agreement as provided herein.

NOW THEREFORE, in consideration of the premises and the mutual covenants, representations and warranties contained herein, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto hereby agree as follows:

- Section 1. <u>Defined Terms</u>. As used in this Amendment, each of the terms defined in the opening paragraph and the Recitals above shall have the meanings assigned to such terms therein. Each term defined in the Credit Agreement and used herein without definition shall have the meaning assigned to such term in the Credit Agreement (as amended hereby), unless expressly provided to the contrary.
- Section 2. Other Definitional Provisions. Article, Section, Schedule, and Exhibit references are to Articles and Sections of and Schedules and Exhibits to this Amendment, unless otherwise specified. The words "hereof", "herein", and "hereunder" and words of similar import when used in this Amendment shall refer to this Amendment as a whole and not to any particular provision of this Amendment. The term "including" means "including, without limitation,". Paragraph headings have been inserted in this Amendment as a matter of convenience for reference only and it is agreed that such paragraph headings are not a part of this Amendment and shall not be used in the interpretation of any provision of this Amendment.

#### Section 3. **Amendments to Credit Agreement.**

(a) Section 1.01 of the Credit Agreement is hereby amended by amending and restating the following definitions to read as follows:

"Fee Letter" means that certain fee letter agreement dated February 13, 2014 among JPMCB, J.P. Morgan Securities LLC, and the Borrower and each other fee letter agreement entered into from time to time among JPMCB, J.P. Morgan Securities LLC, and the Borrower with respect to this Agreement and the transactions contemplated herein..

"Forecasted Production" means the anticipated production volumes attributable to Proven Reserves of the Borrower and its Subsidiaries as reflected in the most recent Engineering Report delivered to the Administrative Agent pursuant to Section 5.06(c) (or the most recent quarterly Engineering Report delivered to the Administrative Agent in the event that the Borrower elects to deliver Engineering Reports on a quarterly basis; provided that at least one such Engineering Report each fiscal year shall be an Independent Engineering Report), after giving effect to any pro forma adjustments for the consummation of any acquisitions or dispositions since the effective date of such Engineering Report and, at the election of the Borrower, any

net reserve revisions to the extent that (i) the anticipated production volumes attributable to Proven Reserves have increased or decreased by an aggregate amount of 5% or more as a result of such net reserve revisions (the "<u>Pro Forma Reserve Revisions</u>"), and (ii) the Borrower has delivered to the Administrative Agent an updated Internal Engineering Report or other supporting information satisfactory to the Administrative Agent which reasonably demonstrates the basis for such Pro Forma Reserve Revisions.

- (b) Section 6.14 of the Credit Agreement is hereby amended by amending and restating clauses (b)(ii) and (iii) thereof to read as follows:
  - (ii) as of the date such Hedge Contract is executed, when aggregated with all other Hedge Contracts in effect on any date of determination (other than puts or floors for which there exists no deferred obligation to pay the related premium or other purchase price and basis differential swaps), would not cause the aggregate notional volume per month for each of crude oil and natural gas, calculated separately, under all Hedge Contracts then in effect to exceed (A) eighty five percent (85%) of Forecasted Production for any month during the first and second year of the forthcoming five year period, and (B) seventy five percent (75%) of Forecasted Production for any month during the third, fourth and fifth years of the forthcoming five year period;
  - in addition to Hedge Contracts under Section 6.14(b)(ii), in connection with a proposed acquisition of Oil and Gas Properties or Equity Interests of a Person owning Oil and Gas Properties (a "Proposed <u>Acquisition</u>"), the Borrower or any Subsidiary may also enter into incremental Hedge Contracts with respect to the reasonably anticipated projected production from the Oil and Gas Properties subject of the Proposed Acquisition so long as: (A) the Borrower or a Subsidiary has signed a definitive acquisition agreement in connection with a Proposed Acquisition; (B) the aggregate notional volume per month for each of crude oil and natural gas, calculated separately, associated with such incremental Hedge Contracts do not exceed (1) eighty five percent (85%) of anticipated production volumes attributable to Proven Reserves associated with the Oil and Gas Properties subject of such Proposed Acquisition for any month during the first and second year of the forthcoming five year period, and (2) seventy five percent (75%) of anticipated production volumes attributable to Proven Reserves associated with the Oil and Gas Properties subject of such Proposed Acquisition for any month during the third, fourth and fifth years of the forthcoming five year period (in each case, as forecast based upon the reserve report for the Oil and Gas Properties subject of such Proposed Acquisition which has been delivered to the Administrative Agent) and (C) the aggregate notional volume of crude oil and natural gas covered under all such incremental Hedge Contracts shall not exceed 30% of the aggregate notional volume of crude oil and natural gas that would otherwise be permitted to be covered under Section 6.14(b)(ii) without giving effect to such Proposed Acquisition; provided that, the Borrower shall promptly terminate or unwind such incremental Hedge Contracts if (x) the Borrowing Base Utilization Percentage exceeds 85% at any time prior to the closing of such Proposed Acquisition (provided that, such maximum percentage shall be increased to 90% if the aggregate notional volume of crude oil and natural gas covered under all such incremental Hedge Contracts does not exceed 20% of the aggregate notional volume of crude oil and natural gas that would otherwise be permitted to be covered under Section 6.14(b)(ii) without giving effect to such Proposed Acquisition), (y) sixty (60) days have passed since the specified closing date set forth in the definitive acquisition agreement for such Proposed Acquisition was entered into, or (z) three (3) days have passed since the termination of the definitive acquisition agreement for such Proposed Acquisition;
- (c) <u>Schedule I</u> to the Credit Agreement (*Pricing Grid*) is hereby amended and restated in its entirety in the form attached hereto as <u>Schedule I</u>.
- (d) <u>Schedule II</u> to the Credit Agreement (*Borrower, Administrative Agent, and Lender Information*) is hereby amended and restated in its entirety in the form attached hereto as <u>Schedule II</u>.
- Section 4. **Borrowing Base Increase**. Effective as of the Effective Date, the Borrowing Base is hereby increased from \$300,000,000.00 to \$385,000,000. Once effective, the new Borrowing Base amount shall remain in effect at that level until the Borrowing Base is redetermined or reduced in accordance with the Credit Agreement.
- Section 5. New Lenders and Reallocation of Commitments. The Lenders have agreed among themselves to reallocate the Commitments and to, among other things, allow the New Lenders to become parties to the Credit Agreement as Lenders by acquiring an interest in the Commitments. Each of the Administrative Agent and the Borrower hereby consents to (a) the reallocation of the Commitments, and (b) each New Lender's acquisition of an interest in the Commitments. The assignments by the Existing Lenders necessary to effect the reallocation of the Commitments and the assumptions by the New Lenders necessary for such New Lenders to acquire such interests are hereby consummated pursuant to the terms and provisions of this Section 5 of this Amendment and Section 9.06 of the Credit Agreement, and the Borrower, the Administrative Agent and each Lender, including each New Lender, hereby consummates such assignment and assumption pursuant to the terms, provisions and representations of the Assignment and Assumption attached as Exhibit A to the Credit Agreement as if each of them had executed and delivered an Assignment and Assumption (with the Effective Date, as defined therein, being the Effective Date hereof); provided that any New Lender that is a

Foreign Lender shall have delivered to the Borrower (with a copy to the Administrative Agent) the documentation required pursuant to, and otherwise complied with all provisions of, Section 2.14(f) of the Credit Agreement. On the Effective Date and after giving effect to such assignments and assumptions, the Commitments of each Lender shall be as set forth on Schedule II of the Credit Agreement, as amended by this Amendment. Each Lender hereby consents and agrees to the Commitments as set forth opposite such Lender's name on Schedule II to the Credit Agreement, as amended by this Amendment. With respect to the foregoing assignments and assumptions, in the event of any conflict between this Section 5 of this Amendment and Section 9.06 of the Credit Agreement, this Section 5 of this Amendment shall control. For purposes of the foregoing assignments, each of the Existing Lenders represents and warrants that it is not a Defaulting Lender.

Representations and Warranties. The Borrower and each Guarantor hereby represents and warrants Section 6. that: (a) after giving effect to this Amendment, the representations and warranties contained in the Credit Agreement, as amended hereby, and the representations and warranties contained in the other Loan Documents are true and correct in all material respects (except that such materiality qualifier shall not be applicable to any representation or warranty that already is qualified or modified by materiality in the text thereof) on and as of the date hereof as if made on as and as of such date except to the extent that any such representation or warranty expressly relates solely to an earlier date, in which case such representation or warranty is true and correct in all material respects (except that such materiality qualifier shall not be applicable to any representation or warranty that already is qualified or modified by materiality in the text thereof) as of such earlier date; (b) after giving effect to this Amendment, no Default has occurred and is continuing; (c) the execution, delivery and performance of this Amendment are within the limited liability company, limited partnership, or corporate power and authority of the Borrower and each Guarantor and have been duly authorized by appropriate limited liability company, limited partnership or corporate action and proceedings; (d) this Amendment constitutes the legal, valid, and binding obligation of the Borrower and each Guarantor enforceable in accordance with its terms, except as limited by applicable bankruptcy, insolvency, reorganization, moratorium, or similar laws affecting the rights of creditors generally and general principles of equity; (e) there are no governmental or other third party consents, licenses and approvals required in connection with the execution, delivery, performance, validity and enforceability of this Amendment; and (f) the Liens under the Security Instruments are valid and subsisting and secure the Obligations, as amended hereby.

Section 7. <u>Conditions to Effectiveness</u>. This Amendment shall become effective as of the Effective Date and enforceable against the parties hereto upon the occurrence of the following conditions precedent:

- (a) The Administrative Agent shall have received multiple original counterparts, as requested by the Administrative Agent, of:
- (i.) this Amendment, duly and validly executed and delivered by duly authorized officers of the Borrower, the Guarantors, the Administrative Agent, and the Lenders;
- (ii.) a Note, duly and validly executed and delivered by duly authorized officers of the Borrower, payable to the order of each Lender in the amount of its Commitment after giving effect to Section 5 hereof;
- (iii.) copies, certified as of the Effective Date by a Responsible Officer or the secretary or an assistant secretary of the Borrower of (A) the resolutions of the board of directors of the Borrower approving this Amendment and the Loan Documents to which the Borrower is a party (or certifying that such resolutions have not been amended or otherwise modified since the date they were previously delivered to the Administrative Agent), (B) the articles or certificate of incorporation and the bylaws of the Borrower (or certifying that such documents have not been amended or otherwise modified since the date they were previously delivered to the Administrative Agent), (C) certificates of good standing and existence for the Borrower in the state, province or territory in which the Borrower is organized, which certificates shall be dated a date not earlier than 30 days prior to the date hereof, and (D) all other documents evidencing other necessary corporate action and governmental approvals, if any, with respect to this Amendment;
- copies, certified as of the Effective Date by a Responsible Officer or the secretary or an assistant secretary of each Guarantor of (A) the resolutions of the board of directors (or other applicable governing body) of such Guarantor approving this Amendment and the Loan Documents to which such Guarantor is a party (or certifying that such resolutions have not been amended or otherwise modified since the date they were previously delivered to the Administrative Agent), (B) the articles or certificate (as applicable) of incorporation (or organization) and bylaws of such Guarantor (or certifying that such documents have not been amended or otherwise modified since the date they were previously delivered to the Administrative Agent), (C) certificates of good standing and existence for such Guarantor in the state, province or territory in which such Guarantor is organized, which certificates shall be dated a date not earlier than 30 days prior to the date hereof, and (D) all other documents evidencing other necessary corporate action and governmental approvals, if any, with respect to this Amendment; and
  - (b) <u>Representations and Warranties</u>. The representations and warranties in this Amendment shall be true and correct in all material respects (except that such materiality qualifier shall not be applicable to any representations and warranties that

already are qualified or modified by materiality in the text thereof) as of the date hereof except to the extent that any such representation or warranty expressly relates solely to an earlier date, in which case it shall have been true and correct in all material respects (except that such materiality qualifier shall not be applicable to any representations and warranties that already are qualified or modified by materiality in the text thereof) as of such earlier date, and no Default shall have occurred and be continuing.

- (c) Consents, Licenses, Approvals, etc. The Administrative Agent shall have received a certificate of a Responsible Officer of the Borrower certifying that all consents, licenses and approvals required in accordance with applicable Legal Requirements, or in accordance with any document, agreement, instrument or arrangement to which the Borrower, any Guarantor or any of their respective Subsidiaries is a party, in connection with the execution, delivery, performance, validity and enforceability of this Amendment and the other Loan Documents have been obtained. In addition, the Borrower, the Guarantors and their respective Subsidiaries shall have all such material consents, licenses and approvals required in connection with the continued operation of the Borrower, such Guarantors and such Subsidiaries and such approvals shall be in full force and effect, and all applicable waiting periods shall have expired without any action being taken or threatened by any competent authority which would restrain, prevent or otherwise impose adverse conditions on this Amendment and the actions contemplated hereby.
- (d) No Proceeding or Litigation; No Injunctive Relief. No action, suit, investigation or other proceeding (including the enactment or promulgation of a statute or rule) by or before any arbitrator or any Governmental Authority shall be threatened or pending and no preliminary or permanent injunction or order by a state or federal court shall have been entered (i) in connection with (A) any of the Oil and Gas Properties or other Properties of the Borrower and its Subsidiaries which, in the Administrative Agent's sole discretion, could reasonably be expected to result in a Material Adverse Change or (B) this Amendment or any transaction contemplated hereby or (ii) which, in any case, in the judgment of the Administrative Agent, could reasonably be expected to result in a Material Adverse Change.
- (e) Fees. On the Effective Date, the Borrower shall have paid the fees required by the Fee Letter dated July 6, 2016 and all costs and expenses that have been invoiced not less than two (2) days prior to the Effective Date and are payable pursuant to Section 9.04 of the Credit Agreement, together with such additional amounts as shall constitute the Administrative Agent's counsel's reasonable estimate of expenses and disbursements to be incurred by such counsel in connection with the recording and filing of Mortgages and Uniform Commercial Code financing statements; provided, that, such estimate shall not thereafter preclude further settling of accounts between the Borrower and the Administrative Agent.

#### Section 8. **Acknowledgments and Agreements.**

- (a) The Borrower acknowledges that on the date hereof all outstanding Obligations are payable in accordance with its terms and the Borrower waives any defense, offset, counterclaim or recoupment with respect thereto.
- (b) The Administrative Agent, the Issuing Lender, and the Lenders hereby expressly reserve all of their rights, remedies, and claims under the Loan Documents, as amended hereby. Except as expressly set forth herein, this Amendment shall not constitute a waiver or relinquishment of (i) any Default or Event of Default under any of the Loan Documents, as amended hereby, (ii) any of the agreements, terms or conditions contained in any of the Loan Documents, as amended hereby, (iii) any rights or remedies of the Administrative Agent, the Issuing Lender, or any Lender with respect to the Loan Documents, as amended hereby, or (iv) the rights of the Administrative Agent, the Issuing Lender, or any Lender to collect the full amounts owing to them under the Loan Documents, as amended hereby.
- (c) The Borrower, each Guarantor, Administrative Agent, the Issuing Lender and each Lender do hereby adopt, ratify, and confirm the Credit Agreement, as amended hereby, and acknowledge and agree that the Credit Agreement, as amended hereby, is and remains in full force and effect, and the Borrower and each Guarantor acknowledge and agree that their respective liabilities and obligations under the Credit Agreement, as amended hereby, the Loan Documents, and the Guaranty, are not impaired in any respect by this Amendment.
- (d) From and after the date hereof, all references to the Credit Agreement and the Loan Documents shall mean such Credit Agreement and such Loan Documents as amended by this Amendment and the other documents executed pursuant hereto. This Amendment is a Loan Document for the purposes of the provisions of the other Loan Documents. Without limiting the foregoing, any breach of representations, warranties, and covenants under this Amendment shall be a Default or Event of Default, as applicable, under the Credit Agreement.
- (e) From and after the Effective Date, the Borrower shall indemnify the Administrative Agent, and hold it harmless from, any and all losses, claims, damages, liabilities and related expenses, including Taxes and the fees, charges and disbursements of any counsel for any of the foregoing, arising in connection with the Administrative Agent's treating, for purposes of

- determining withholding Taxes imposed under FATCA, the Credit Agreement as qualifying as a "grandfathered obligation" within the meaning of Treasury Regulation Section 1.1471-2(b)(2)(i).
- (f) Within thirty (30) days of the date hereof (or such later date as the Administrative Agent shall approve in its sole discretion), the Borrower shall deliver duly executed counterparts of Mortgages (or supplements thereto) which, together with all existing Mortgages delivered and in effect, is sufficient to grant to the Administrative Agent an Acceptable Security Interest on at least 80% of the PV 9 of all of the Borrower's and the Guarantors' Oil and Gas Properties constituting Proven Reserves as evaluated in the most recently delivered Engineering Report. The failure by the Borrower to comply with this Section 8(f) shall be an automatic Event of Default.
- (g) Within sixty (60) days of the date hereof (or such later date as the Administrative Agent shall approve in its sole discretion), the Borrower shall deliver such title information as the Administrative Agent may reasonably require, all of which shall be reasonably satisfactory to the Administrative Agent in form and substance, on at least 80% of the PV 9 of all of the Borrower's and the Guarantors' Oil and Gas Properties constituting Proven Reserves as evaluated in the most recently delivered Engineering Report. The failure by the Borrower to comply with this Section 8(g) shall be an automatic Event of Default.
- Section 9. **Reaffirmation of the Guaranty**. Each Guarantor hereby ratifies, confirms, acknowledges and agrees that its obligations under the Guaranty are in full force and effect and that such Guarantor continues to unconditionally and irrevocably guarantee the full and punctual payment, when due, whether at stated maturity or earlier by acceleration or otherwise, all of the Guaranteed Obligations (as defined in the Guaranty), as such Guaranteed Obligations may have been amended by this Amendment, and its execution and delivery of this Amendment does not indicate or establish an approval or consent requirement by such Guarantor under the Guaranty in connection with the execution and delivery of amendments, consents or waivers to the Credit Agreement, the Notes or any of the other Loan Documents.
- Section 10. <u>Counterparts</u>. This Amendment may be signed in any number of counterparts, each of which shall be an original and all of which, taken together, constitute a single instrument. This Amendment may be executed by facsimile or other electronic signature and all such signatures shall be effective as originals.
- Section 11. <u>Successors and Assigns</u>. This Amendment shall be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns permitted pursuant to the Credit Agreement.
- Section 12. **Invalidity.** In the event that any one or more of the provisions contained in this Amendment shall for any reason be held invalid, illegal or unenforceable in any respect, such invalidity, illegality or unenforceability shall not affect any other provision of this Amendment.
- Section 13. Governing Law. This Amendment shall be governed by, and construed and enforced in accordance with, the laws of the State of New York.
- Section 14. <u>Entire Agreement</u>. THIS Amendment, THE CREDIT AGREEMENT, AS AMENDED HEREBY, THE OTHER LOAN DOCUMENTS, ANY TREASURY MANAGEMENT AGREEMENTS WITH A TREASURY MANAGEMENT BANK, AND ANY HEDGE CONTRACTS WITH SWAP COUNTERPARTIES, REPRESENT THE FINAL AGREEMENT AMONG THE PARTIES AND MAY NOT BE CONTRADICTED CONSTITUTE THE ENTIRE UNDERSTANDING AMONG THE PARTIES HERETO WITH RESPECT TO THE SUBJECT MATTER HEREOF AND SUPERSEDE ANY PRIOR AGREEMENTS, WRITTEN OR ORAL, WITH RESPECT THERETO.

THERE ARE NO UNWRITTEN ORAL AGREEMENTS AMONG THE PARTIES.

[SIGNATURES BEGIN ON NEXT PAGE]

IN WITNESS WHEREOF, the parties hereto have caused this Amendment to be executed by their respective officers thereunto duly authorized as of the day and year first above written.

**BORROWER:** CALLON PETROLEUM COMPANY

By: /s/ Joseph C. Gatto, Jr.
Joseph C. Gatto, Jr.
Chief Financial Officer, Senior Vice

President and Treasurer

**GUARANTOR:** CALLON PETROLEUM OPERATING COMPANY

By: /s/ Joseph C. Gatto, Jr. Joseph C. Gatto, Jr.

Chief Financial Officer, Senior Vice

President and Treasurer

ADMINISTRATIVE AGENT/ ISSUING LENDER/LENDER:

JPMORGAN CHASE BANK, NATIONAL

**ASSOCIATION**, as Administrative

Agent, an

Issuing Lender, and a Lender

By: /s/ Anson Williams
Name: Anson Williams

Title: Authorized Signatory

LENDER: REGIONS BANK

By: /s/ Michael Kutcher

Name: Michael Kutcher

Title: Assistant Vice President

## THE BANK OF NOVA SCOTIA

By: /s/ Alan Dawson

Name: Alan Dawson Title: Director

# CAPITAL ONE, NATIONAL ASSOCIATION

By: /s/ Robert James

Name: Robert James
Title: Director

LENDER: CITIBANK, N.A.

By: /s/ Daniel A Davis

Name: Daniel A Davis

Title: SVP

## KEYBANK NATIONAL ASSOCIATION

By: /s/ George E. McKean

Name: George E. McKean
Title: Senior Vice President

## ROYAL BANK OF CANADA

By: /s/ Don J. McKinnerney

Name: Don J. McKinnerney
Title: Authorized Signatory

LENDER: SUNTRUST BANK

By: /s/ Chulley Bogle
Name: Chulley Bogle

Title: Vice President

# BOKF, NA DBA BANK OF OKLAHOMA

By: /s/ John Krenger

Name: John Krenger
Title: Vice President

LENDER: CIT BANK, N.A.

By: /s/ Zachary Holly

Name: Zachary Holly
Title: Vice President

# CREDIT SUISSE AG, CAYMAN ISLANDS BRANCH

By: /s/ Robert Hetu

Name: Robert Hetu

Title: Authorized Signatory

By: /s/ Warren Van Heyst

Name: Warren Van Heyst
Title: Authorized Signatory

## IBERIABANK, N.A.

By: /s/ Tyler S. Thoem

Name: Tyler S. Thoem
Title: Senior Vice President

LENDER: WHITNEY BANK

By: /s/ William Jochetz

Name: William Jochetz
Title: Vice President

#### CERTIFICATIONS

#### I, Fred L. Callon, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Callon Petroleum Company;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this
    report our conclusions about the effectiveness of the disclosure controls and procedures as of the end
    of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting;

Date:	August 8, 2016	/s/ Fred L. Callon
		Fred L. Callon, President and Chief Executive Officer
		(Principal executive officer)

#### CERTIFICATIONS

#### I, Joseph C. Gatto, Jr., certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Callon Petroleum Company;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting;

Date:	August 8, 2016	/s/ Joseph C. Gatto, Jr.
		Joseph C. Gatto, Jr., Chief Financial Officer, Senior Vice President
		and Treasurer
		(Principal Financial Officer)

#### **CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350**

In connection with the Quarterly Report on Form 10-Q of Callon Petroleum Company for the quarterly period ended June 30, 2016, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, in the capacities and on the dates indicated below, each hereby certify pursuant to 18 U.S.C. section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Report fully complies with requirements of Section 13(a) of 15(d) of the Securities Exchange Act of 1934 and the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date:	August 8, 2016	/s/ Fred L. Callon Fred L. Callon (Principal Executive Officer, Director)
Date:	August 8, 2016	/s/ Joseph C. Gatto, Jr.  Joseph C. Gatto, Jr. (Principal Financial Officer)

The foregoing certification is being furnished as an exhibit to the Report pursuant to Item 601(b)(32) of Regulation S-K and Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code) and, accordingly, is not being filed as part of the Report for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and is not incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.